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March 21, 2014

Richard W. Cregan, Q.C. Registrar in Bankruptcy Nova Scotia Bankruptcy Court 1815 Upper Water Street Halifax, Nova Scotia B3J 1S7

Dear Registrar Cregan,

Subject: Blue Wave Seafoods Inc. ("Blue Wave") - Estate #51-1810705

Deloitte Restructuring Inc., in its capacity as trustee under the proposal filed by Blue Wave (the "Proposal Trustee"), hereby provides a report of the Proposal Trustee informing of a change in Blue Wave's operations.

We trust you will find the enclosed to be in order. If you have any questions please feel free to contact the undersigned at your convenience.

Sincerely,

DELOITTE RESTRUCTURING INC. Acting in its capacity as Proposal Trustee of Blue Wave Seafoods Inc. and not in its personal capacity

Per:

Neil Jones, CA, CIRP

Vice President

Enclosure

c: Tim Hill (Boyne Clark)

Josh McElman (Cox and Palmer)

John Stringer (McInnes Cooper)

Joe Pettigrew (Province of Nova Scotia Department of Justice)

Pamela Clarke (Burchell MacDougall)

Paul Leroux (Blue Wave Seafoods Inc.)

Estate No:

51-1810705

Court No:

37735

### IN THE MATTER OF THE PROPOSAL OF:

### **BLUE WAVE SEAFOODS INCORPORATED**

### Report of the Proposal Trustee

### 1. INTRODUCTION AND BACKGROUND

- On November 15, 2013, Blue Wave Seafoods Incorporated ("Blue Wave" or the "Company") filed a Notice of Intention to Make a Proposal ("NOI") pursuant to Section 50.4 of the Bankruptcy and Insolvency Act ("BIA"). Deloitte Restructuring Inc. (the "Proposal Trustee") was appointed as the trustee under the NOI.
- 1.2 On December 12, 2013, the Proposal Trustee filed a report with the Nova Scotia Bankruptcy Court (the "Court") pertaining to the Company's application for an Order extending the amount of time for the Company to file its Proposal to creditors and an application for an Order providing for security or a charge to cover certain costs pursuant to section 64.2 of the BIA.
- 1.3 On December 16, 2013, the Court issued an Order to:
  - i. Extend the time for the Company to file a proposal pursuant to section 50.4(9) of the BIA to and including December 20, 2013, to allow the Company and Bank of Montreal ("BMO") to discuss conditions related to the further extension for the Company to file a Proposal pursuant to section 50.4(9) of the BIA to and including January 15, 2014; and
  - ii. Provide for a charge to cover certain costs pursuant to section 64.2 of the BIA up to a limit of \$40,000.
- On December 19, 2013, following an agreement between the Company and BMO with respect to the conditions related to the further extension for the Company to file a Proposal, the Court issued an Order to extend the time for the Company to file a Proposal to and including January 15, 2014, pursuant to section 50.4(9) of the BIA.
- On January 14, 2014, with the consent of the Company's secured creditors, the Court issued an order to extend the time for the Company to file a proposal pursuant to section 50.4(9) of the BIA to and including January 17, 2014.
- On January 17, 2014, with the consent of the Company's secured creditors, the Court issued an order to extend the time for the Company to file a proposal pursuant to section 50.4(9) of the BIA to and including February 17, 2014.
- On February 17, 2014, Blue Wave filed a proposal for the general benefit of its creditors (the "Proposal").
- On February 24, 2014, the Proposal Trustee filed a report with the Court summarizing the Proposal and recommending that Blue Wave's creditors accept the Proposal as the Proposal Trustee estimated distributions to the general body of creditors per the Proposal would be greater than realizations available for distribution in a liquidation scenario. The report was distributed on February 24, 2014 to the Company's creditors and the Office of the Superintendent of Bankruptcy.

On March 6, 2014, a meeting of creditors was held to consider the Proposal Trustee's report on the Proposal, receive information related to the Proposal, and vote on the Proposal. A motion was passed by Blue Wave's creditors to adjourn the meeting of creditors until March 24, 2014 in order to further investigate the affairs and property of the Company. A copy of the minutes to the meeting of creditors is attached hereto as Appendix "A".

### 2. TERMS OF REFERENCE

- 2.1 In preparing this report ("the Report"), Deloitte has relied upon financial information of the Company, and discussions with the Company's management ("Management") and its financial and legal advisors.
- 2.2 The financial information of the Company has not been audited, reviewed or otherwise verified by the Proposal Trustee as to its accuracy or completeness, nor has it necessarily been prepared in accordance with generally accepted accounting principles and the reader is cautioned that the Report may not disclose all significant matters about the Company. Additionally, none of our procedures were intended to disclose defalcations or other irregularities. Were we to perform additional procedures or to undertake an audit examination of the financial statements in accordance with generally accepted auditing standards, additional matters may have come to our attention. Accordingly, the Proposal Trustee does not express an opinion or provide any other form of assurance on the financial or other information presented herein. The Proposal Trustee may refine or alter its observations as further information is obtained or brought to its attention after the date of the Report.
- 2.3 The Proposal Trustee assumes no responsibility or liability for any loss or damage occasioned by any party as a result of the circulation, publication, reproduction or use of the Report. Any use which any party makes of the Report, or any reliance or decisions to be made on the Report, is the sole responsibility of such party.
- The purpose of the Report is to inform the Court of a change in the operations of the Company.

### 3. CHANGE IN OPERATIONS

- 3.1 Schedule A of the Court Order issued on December 19, 2013 outlined an agreement between Blue Wave and BMO pertaining to BMO's advances to the Company during these proceedings (the "Agreement"). The Agreement stated, amongst other conditions, that the Company's operating line shall operate with the current margin calculations up to a maximum allowable amount of \$306,000.
- 3.2 On March 14, 2014, Management provided BMO with a margin report effective February 28, 2014 (the "Margin Report"). It was Management's position that the Blue Wave's accounts receivable and inventory balances as at February 28, 2014 supported a margin limit of \$344,863. Essentially, Management's calculations supported a margin limit increase to the maximum allowable margin of \$306,000, an increase of \$82,000 over the Company's current margin limit of \$224,000.
- 3.3 On March 17, 2014, BMO informed Management that it was unable to justify an increase in the margin limit. BMO reviewed the Margin Report in conjunction with the information provided in the Proposal Trustee's report dated February 24, 2014. BMO referenced the Proposal Trustee's estimates of realizations of accounts receivable and inventory in a liquidation scenario and given the insolvency proceedings, these estimates would have to be used when assessing value for margining purposes.
- As a result of Blue Wave's inability to access additional financing, the Company's accounts payable that have arisen subsequent to the filing of the NOI ("Subsequent Creditors") has

increased and the Company has not recently been able to make payments to these creditors as they become due. Further, for the first time since the NOI filing, certain Subsequent Creditors are over 91 days past due. A copy of the post-NOI aged accounts payable listing as at March 17, 2014 is attached hereto as Appendix "B".

All of which is respectively submitted to this Honourable Court this 21<sup>st</sup> day of March, 2014.

### DELOITTE RESTRUCTURING INC.

In its capacity as Trustee under the Proposal of Blue Wave Seafoods Incorporated and not in its personal capacity.

Per:

Neil Jones, CA, CIRP

Vice President

# APPENDIX A CREDITORS' MEETING MINUTES



Industry Canada

Office of the Superintendent Bureau du surintendant of Bankruptcy Canada

Maritime Centre 1505 Barrington Street, 16th Floor Halifax, Nova Scotia B3J 3K5 osb.ic.gc.ca

Industrie Canada

des faillites Canada

Centre Maritime 1505, rue Barrington, 16° étage Halifax (Nouvelle-Écosse) B3J 3K5 bsf.ic.gc.ca

DISTRICT: DIVISION

**NOVA SCOTIA** 01-HALIFAX

NO:

COURT NO:

37735

ESTATE NO:

51-1810705

### MINUTES OF THE FIRST MEETING OF CREDITORS IN THE MATTER OF THE PROPOSAL OF BLUE WAVE SEAFOODS INC.

### **DIVISION I PROPOSAL**

THE MEETING was called to order at 14:00 at 1500-1969 Upper Water Street, Halifax, Nova Scotia.

ATTENDANCE: see attendance sheet marked as Exhibit "A" attached.

The Official Receiver, Dana E. Fraser, asked that everyone in attendance sign the attendance sheet and that anyone with a Proof of Claim file same prior to the beginning of the meeting.

Dana Fraser acted as Chairperson under the authority of section 51(3) of the Bankruptcy & Insolvency Act.

51(3) - The Official Receiver, or the nominee thereof, shall be the chairman of the meeting referred to in subsection (1) and shall decide any questions or disputes arising at the meeting, and any creditor may appeal any such decision to the court.

THE CHAIR declared the meeting properly called and a quorum present, duly constituted.

THE CHAIR noted that the trustee had objected to the proof of claim of Atlantic Canada Opportunities Agency and Thomas L. Swaine Ltd.

THE CHAIR introduced herself as Chairperson and Official Receiver with the Office of the Superintendent of Bankruptcy and Doug Hamilton with the Office of the Superintendent of Bankruptcy and Mr. Neil Jones representing the Trustee.





MR. NEIL JONES introduced Ms. Pamela Clarke, Estate Solicitor and Mr. Paul Leroux representing Blue Wave Seafoods Inc., and the two representatives of Bluenose Seafood.

The Chairperson advised that the purpose of the meeting, pursuant to section 54(1) of the Bankruptcy and Insolvency Act, was as follows:

- to permit the creditors to consider the financial affairs of Blue Wave Seafoods Inc.,
- to consider the terms and conditions of the proposal,
- to vote on the proposal, and
- to appoint inspectors.

**THE CHAIR** advised that the trustee had tabled the following documents and that they would be available for review should anyone wish to do so at the conclusion of the meeting:

- 1. Proposal and Cash Flow Statement
- 2. Reports on the Cash Flow Statement
- 3. Trustee Report on the Proposal
- 4. Statement of Affairs
- 4. Affidavit of Mailing
- 6. Proofs of Claims
- 7. Attendance Sheet

**THE CHAIR** explained the process of the meeting to those in attendance and asked the Trustee to present his preliminary report. The Trustee advised that he had provided those in attendance with a copy of his report and proceeded to give a summary of same. A copy of the report is attached and marked as Exhibit "B".

**THE CHAIR** asked if there were any questions following the preliminary report and there was a brief discussion period where the Mr. Neil Jones, Ms. Pamela Clarke as well as Mr. Leroux satisfactorily addressed all concerns.

MR. PETTIGREW representing Nova Scotia Economic and Rural Development and Tourism moved to have it reflected in the minutes that the validity of the security may be in dispute.

THE CHAIR asked the creditors if anyone wished to adjourn the meeting for further investigation and Examination pursuant to section 52 of the Bankruptcy and Insolvency Act. A motion was made by Mr. Pettigrew representing Nova Scotia Economic Development and Tourism and seconded by Mr. Wayne Bolivar representing W R Bolivar Transport to adjourn the meeting to March 24, 2014 at 14:00 at 1500-1969 Upper Water Street, Halifax, Nova Scotia.

### **MOTION CARRIED**

THE MEETING was adjourned at 14:40.

RESPECTFULLY SUBMITTED,

Dana E. Fraser

Official Receiver & Chairperson

In the Matter of the Proposal of Blue Wave Seafoods Inc. Attendance List for the Meeting of Creditors March 6, 2014

# **EXHIBIT A**

Amount of Proven Claim	<b>9</b>		69		
Representing	Demonos Sedoral	Bluenose Seylow	BLOEWAVE	NSB1	ns By (EXOT Solitor. :
Name	30048	J. J	J. J	Mike Querpel	18e Pethyaeus

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In the Matter of the Proposal of Blue Wave Seafoods Inc.

Attendance List for the Meeting of Creditors

March 6, 2014

Name	Representing	Amount of Proven Claim
Bruce Osporne	巨スロオ	\$ 500,000 + @ Whores
Dana Frase	OSB	
Dayle Hall	988	
Note Jones	Q Colle	
Paneta Clarka	Burluse Madowyaso (coursel to Deleitte)	

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In the Matter of the Proposal of Blue Wave Seafoods Inc.

Attendance List for the Meeting of Creditors

March 6, 2014

		(13,427)	100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		
Amount of Proven Claim		\$ 0/5.		s 162,000 t	000/4/1
Representing	Counsed for Thus wave	T.L. Swein	Ch - Representing Martred &	Tech Pak Camada Inc :	WR 30 1, vor Trans \$ 144000
Name	Tim Hill Monan Garfel	Richard G WEWE	Gedfge Kinsman	Deborah C Coles	Wayne Bo liver

Page S of y

In the Matter of the Proposal of Blue Wave Seafoods Inc.

Attendance List for the Meeting of Creditors

March 6, 2014

Name	Representing	Amount of Proven Claim
Chistine Chistolm	18 SN	
PAUL BELLIVEAU	BCADIAN FISH FRO. C BELLIVEAU VEINOTTA	
Pichan & UEntreuch	1 das 1:01 P.Sh	
Shawn Hrfle	NSB/.	4
Haw Kerson	Golwin	

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# **EXHIBIT B**

Estate #51-1810705 Court #37735 FEB 26 2014

Bankrager, St. / N. ...

NOVA SCOTIA BANKRUPTCY COURT

IN THE MATTER OF THE PROPOSAL OF BLUE WAVE SEAFOODS INC.

OF THE VILLAGE OF PORT MOUTON IN THE PROVINCE OF NOVA SCOTIA

# Report of the Proposal Trustee on the Proposal

# Section A - Background

Blue Wave Seafoods Inc. ("Blue Wave" or the "Company") was incorporated in Nova Scotia on April 19, 1991. The shares of Blue Wave are largely owned by the D'Eon family and the sole director of Blue Wave is Sylvain D'Eon.

Blue Wave is part of a group of affiliated companies (the "D'Eon Group of Companies") consisting of operating companies including: Blue Wave, D'Eon Fisheries Limited ("D'Eon Fisheries"), and D'Eon Fish Market Limited; developmental companies including D'Eon Fisheries Atlantic Limited and SFD Consulting Limited and holding companies incorporated for purposes of succession planning including SF Holding Limited and 3230827 Nova Scotia Limited.

Blue Wave is in the business of processing silver hake and other fish species which it primarily sells to the European market. Management intended Blue Wave to also process underutilized fish species such as artic surf clams and waved whelks, however aside from silver hake, processing of underutilized species has yet to reach commercial viability.

Blue Wave owns and operates a 54,000 sq. ft. processing facility in Port Mouton, Queens County, Nova Scotia. The facility houses a super chiller haddock processing line owned by D'Eon Fisheries. The Company has one major supplier of fish who historically secured raw material through a quota owned by D'Eon Fisheries.

On November 15, 2013, Blue Wave filed a Notice of Intention to Make a Proposal ("NOI") pursuant to Section 50.4 of the Bankruptcy and Insolvency Act ("BIA"). Deloitte Restructuring Inc. ("Deloitte" or the "Proposal Trustee") was appointed as the trustee under the NOI.

On December 12, 2013, the Proposal Trustee filed a report with the Nova Scotia Bankruptcy Court (the "Court") pertaining to the Company's application for an Order extending the amount of time for the Company to file its Proposal to creditors and an application for an Order providing for security or a charge to cover certain costs pursuant to section 64.2 of the BIA.

On December 16, 2013, the Court issued an Order to:

- Extend the time for the Company to file a proposal pursuant to section 50.4(9) of the BIA to and including December 20, 2013, to allow the Company and Bank of Montreal ("BMO") to discuss conditions related to the further extension for the Company to file a Proposal pursuant to section 50.4(9) of the BIA to and including January 15, 2014; and
- Provide for a charge to cover certain costs pursuant to section 64.2 of the BIA up to a limit of \$40,000.

On December 19, 2013, following an agreement between the Company and BMO with respect to the conditions related to the further extension for the Company to file a Proposal, the Court issued an Order

to extend the time for the Company to file a Proposal to and including January 15, 2014, pursuant to section 50.4(9) of the BIA.

On January 14, 2014, with the consent of the Company's secured creditors, the Court issued an order to extend the time for the Company to file a proposal pursuant to section 50.4(9) of the BIA to and including January 17, 2014.

On January 17, 2014, with the consent of the Company's secured creditors, the Court issued an order to extend the time for the Company to file a proposal pursuant to section 50.4(9) of the BIA to and including February 17, 2014.

On February 17, 2014, Blue Wave filed a proposal for the general benefit of its Creditors.

Capitalized terms used herein shall bear the meanings ascribed to them in the Proposal, unless otherwise noted.

# Section B - Summary of Proposal

The Proposal is a liquidation proposal whereby a prospective investor, Bluenose Seafoods Inc., will incorporate Newco to purchase the Assets of Blue Wave, which include all accounts receivable except accounts with balances greater than 90 days due, inventory, the processing facility and related equipment and land parcels.

In summary, Newco will make a payment to the Proposal Trustee for ultimate distribution to Creditors in consideration for Blue Wave's assets, as follows:

- An amount to be determined for payment in full of Subsequent Creditor's claims against Blue Wave as at the Effective Date;
- ii. An amount to be determined for payment in full of Priority Claims outstanding against Blue Wave as at the Effective Date;
- An amount to be determined for payment in full of BMO's advances to Blue Wave (which includes amounts due from D'Eon Fisheries, all of which were guaranteed by Blue Wave and secured against its assets) as at the Effective Date;
- iv. In consideration of NSBI's outstanding advances and its associated security (which includes amounts due from D'Eon Fisheries, all of which were guaranteed by Blue Wave and secured against its assets) as at the Effective Date, NSBI will elect one of the following options for full and final settlement of its advances outstanding to Blue Wave:
  - a. \$100,000 cash payment to be made on the Effective Date; or
  - b. \$150,000 of indebtedness to be assumed by Newco payable to NSBI over five Fiscal Years under credit terms consistent with NSBI's current fixed and floating debenture with Blue Wave.
- v. Proven Claims of Unsecured Creditors as of the NOI Date, not including Proven Claims of Deferred Creditors, shall be paid as follows:
  - a. The Convenience Class portion of the claim (the first \$1,000 of any Unsecured Creditor's Proven Claim) will be paid in full, without interest;
  - In consideration of the portion of Proven Claims of Unsecured Creditors not paid within the Convenience Class, Unsecured Creditors will elect one of the following options for full and final settlement of its outstanding advances to Blue Wave;
    - 10% of the Proven Claim less payment made through the Convenience Class, without interest, from the Fund; or

- ii. 25% of Proven Claim less payment made through the Convenience Class, without interest, payable from Distributable Free Cash Flow generated by Newco over the next 5 Fiscal Years, limited to 30% of Distributable Free Cash Flow of Newco in any given Fiscal Year.
- vi. Deferred Creditors shall not receive any distribution in this Proposal.

All Preferred Creditors will be paid in full, without interest, under the statutory requirements as contained within the BIA, before any payments are made to the Unsecured Creditors. The Proposal Trustee advises that there are no known Preferred Creditors as at February 17, 2014.

All payments made to the Unsecured Creditors are subject to a 5% levy payable to the Office of Superintendent of Bankruptcy (the "OSB").

The professional fees owing to the Proposal Trustee, its legal counsel, and legal counsel of the Company are to be paid in priority to any amounts distributed to Secured Creditors, Preferred Creditors, Unsecured Creditors and Subsequent Creditors. Further, pursuant to a Court order, outstanding professional fees of the Trustee, its counsel, and the counsel of the Company have a priority charge up to a limit of \$40,000 pursuant to section 64.2 of the BIA.

The offer contained within the Proposal is conditional on being accepted by the requisite support of all Secured Creditor classes, the Unsecured Creditors class and approval by the Court.

# Section C – Financial Position and Causes of Difficulties

The Company has informed the Proposal Trustee that its financial difficulties resulted from:

- i. The Nova Scotia haddock quota decreased significantly subsequent to D'Eon Fisheries' \$1.5 million investment in a modern super chiller haddock processing line in 2009. Decreased supply in raw material resulted in an increased competitive pricing environment for whole haddock and a trend of shipping whole haddock to the United States ("U.S.") for processing due to a combination of a strong Canadian dollar and low U.S. labour rates. The underutilized processing line is currently idle, resulting in a significantly underutilized 54,000 sq. ft. processing facility;
- ii. Blue Wave is currently owed \$987,825, plus interest charges, from Acme Seafoods Limited, a former sales broker Blue Wave engaged to sell silver hake and other species to the European market. Despite collection efforts taken by the Company to date, collection of the accounts receivable remains uncertain:
- iii. The Other Assets consists of deferred development expenses and research and development costs related to the development of new production processes involving new fish species. Canada Revenue Agency ("CRA") allows such investments to be capitalized as an asset for tax purposes and amortized over a 10 year period. Blue Wave has yet to earn a material return on the investment as the processing of underutilized species has yet to reach commercial viability; and
- iv. Macroeconomic events including the global financial crisis in late 2008 and early 2009, and the uprising in the middle east in 2013 resulted in a declining end market in Europe for silver hake, reducing Blue Wave revenues.

The Company produced unaudited financial information as at February 10, 2014 which is summarized in the Company's Statement of Affairs ("Statement of Affairs"). Detailed analysis of the Company's current financial position is found in Section E below.

### Section D - Interim Receiver

Not applicable as there was no appointment of an Interim Receiver during the period of the NOI.

# Section E – Identification and Evaluation of Assets

According to the Company's Statement of Affairs as at February 10, 2014, and information provided to the Proposal Trustee by the Company, the Company's assets and their estimated realizable value (in liquidation) consisted of the following:

Asset		Book Value	Estimated Realizable Value Low High				
Accounts receivable Inventory	\$	1,571,432 191,224	\$ 272,237 19,122	\$	408,356 47,806		
Capital Assets		1,925,086	-		250,000		
Total	\$	3,687,742	\$ 291,359	\$	706,162		

The estimated realizations contained in this Report are based on the assumption that the financial position of the Company will not change materially between February 10, 2014 and March 6, 2014, the date of deemed bankruptcy if the Proposal is not accepted by all the Secured Creditor classes, the Unsecured Creditor class and approved by the Court. These assets are discussed in greater detail hereunder:

### Accounts Receivable

The accounts receivable balance per the Statement of Affairs of \$1,571,432 represents the Company's book value of receivables. This balance includes \$1,059,750 of accounts receivable greater than 90 days due, of which \$1,026,958 is owed from Acme Seafoods Limited, a former sales broker of Blue Wave. This account was placed with a collection agency in October, 2013 and is considered a bad debt by the Company.

In a liquidation scenario, customers of the Company may claim offsets for product quality, lack of continued supply, etc. against the remaining accounts receivable of \$544,475. As a result, the Proposal Trustee estimates that in a liquidation scenario, the realizable value of the accounts receivable would be between \$272,237 (50%) and \$408,356 (75%).

### Inventory

The amount of \$191,224 per the Statement of Affairs represents the Company's book value of inventory. According to the Company, inventory consists of packaging and shipping supplies (\$117,441), frozen processed and unprocessed fish (\$59,986), and miscellaneous supplies (\$13,167). Due to the market for Blue Wave's frozen fish products being primarily overseas and the potential for unpaid supplier and fisherman claims under BIA subsections 81.1(1) and 81.2(1), respectively, the Proposal Trustee estimates the realizable value in a liquidation scenario would be between \$19,059 (10%) and \$47,649 (25%).

### **Capital Assets**

According to the Company's records, the net book value of the Company's capital assets as at July 31, 2012 (the latest unaudited financial statements available) was \$1,925,086. Capital assets consist of machinery and equipment (\$189,468), buildings and land parcels (\$1,732,262), and office furniture (\$3,356).

The buildings and land parcels consist of a 54,000 sq. ft. processing facility, four periphery buildings and four land parcels located at the same general location in Port Mouton, Queens County, Nova Scotia. The machinery and equipment consists primarily of equipment that are fixtures to the processing facility or periphery buildings, including freezer equipment, water pumps and chlorination equipment, above ground fuel tanks, security systems, etc. Other equipment consists of mainly fish processing and packaging equipment such as lobster cars and a strapping machine.

Due to the nature and specific use of the capital assets, and taking into consideration potential environmental liabilities, sales commission and expenses, the Proposal Trustee estimates that the realizable value of the Company's capital assets would be between nil and \$250,000 in a liquidation scenario.

### Section F - Conduct of the Debtor

The Proposal Trustee monitored the cash flows of the Company during the NOI period and is not aware of any material payments relating to pre-NOI debts or of payments which could be viewed as reviewable under the BIA.

The Proposal Trustee is not aware of any offenses under the BIA having been committed during the NOI period.

### Section G - Creditors' Claims

According to information provided to the Proposal Trustee by the Company, the Company's Creditors as at the NOI Date are comprised of:

Category	No. of Creditors		Value
Priority	2	\$	257,042
Secured	3	•	3,773,970
Preferred	0		
Unsecured	46		900,928
Total	51	\$	4,931,940

The Proposal Trustee is not aware of any material discrepancies between the amounts contained within the books and records of the Company and the expected claims to be filed by Creditors. Any discrepancies will be investigated by the Proposal Trustee.

According to information provided to the Proposal Trustee by the Company, Creditors related to the Blue Wave as per subsection 4(2) of BIA are listed below. The Proposal Trustee is not aware of any material related party transactions incurred by Blue Wave since the NOI Date.

Creditor	Claim
RBC Visa - Boyd D'Eon Scotiabank Visa - Wesley D'Eon Wesley D'Eon	\$ 6,120 6,111 6,957
Total	\$ 19,188

# Section H – Previous Business Dealings with the Debtor

Deloitte has had no previous dealings with Blue Wave or the D'Eon Group of Companies prior to providing its consent to act as the Proposal Trustee on November 15, 2013.

Deloitte further confirms that it does not have any knowledge of any conflict of interest situation arising from the acceptance of this appointment as Proposal Trustee.

# Section I – Informal Meetings with Major Creditors

The Proposal Trustee has held several discussions with BMO, NSBI and ERDT, and their respective legal counsels, since the NOI Date. The Secured Creditors have remained supportive of the Company since

the filing and BMO has continued to provide access to an operating line in accordance with the financing agreement approved by Court order dated December 20, 2013.

### Section J - Remuneration of Trustee

For the purposes of the Proposal, all proper fees of the Proposal Trustee, and the reasonable expenses and legal costs of the Proposal Trustee, on and incidental to the proceedings arising out of the Proposal (including the preparation of the Proposal) shall be paid in priority to all claims of the Secured Creditors, Preferred Creditors, Unsecured Creditors and Subsequent Creditors. Such fees shall be based on the time expended and charged by the Proposal Trustee and its legal counsel at their normal billing rates.

### Section K - Other

The Proposal Trustee engaged Burchell MacDougall of Truro, Nova Scotia as its legal counsel. Burchell MacDougall provided Deloitte, in its role as Proposal Trustee of Blue Wave and Trustee in Bankruptcy of D'Eon Fisheries, an independent legal opinion (the "Security Opinion) on the security positions of BMO, NSBI and ERDT. The security position of each Secured Creditor is summarized as follows:

### **BMO**

The Security Opinion states BMO, which holds a general security agreement over all assets of Blue Wave (BMO's advances in Blue Wave are also guaranteed by the assets of D'Eon Fisheries), has valid and enforceable security over certain assets of Blue Wave. The Company currently has a margin line limit of \$224,000 which is utilized to manage cash flow from operations. The Security Opinion summarizes BMO's security position as follows:

- First positioned secured lender on accounts receivable and inventory of Blue Wave;
- Second positioned secured lender of the processing facility and related land lots in Port Mouton owned by Blue Wave, subject to the priority of NSBI's a fixed and floating debenture;
- iii. Second positioned secured lender of the silver hake quota owned by D'Eon Fisheries through a cross guarantee over the assets of D'Eon Fisheries, subject to the priority security of Business Development Bank of Canada ("BDC");
- iv. Third positioned secured creditor of the super chiller haddock processing line owed by D'Eon Fisheries through a cross guarantee over the assets of D'Eon Fisheries, subject to the security of BDC and ERDT; and
- v. Fourth positioned secured lender of the silver hake licence owned by D'Eon Fisheries through a cross guarantee over the assets of D'Eon Fisheries, subject to the priority security of BDC, NSBI and ERDT.

As stated in Section B, BMO will receive an amount to be determined for payment in full of its advances to Blue Wave as at the Effective Date.

### NSBI

The Security Opinion states NSBI, which holds a fixed and floating debenture on all assets of Blue Wave, has valid and enforceable security over certain assets of Blue Wave. The Company is in arrears in excess of \$3.4 million of debt owing under the debenture. The Security Opinion summarizes NSBI's security position as follows:

- i. First positioned secured lender of the 54,000 sq. ft. processing facility owned by Blue Wave;
- Second positioned secured lender of the accounts and receivables of Blue Wave, subject to the priority of BMO's general security agreement;

- iii. Second positioned secured lender of the silver hake licence owned by D'Eon Fisheries through a cross guarantee over the assets of D'Eon Fisheries, subject to the priority security of BDC; and
- iv. NSBI does not have valid and enforceable security through a cross guarantee over the certain assets of D'Eon Fisheries, namely the silver hake quota and the super chiller processing line.

As stated in Section B, NSBI will receive one of the following options for full and final settlement of its advances outstanding to Blue Wave:

- \$100,000 cash payment to be made on the Effective Date; or
- \$150,000 of indebtedness to be assumed by Newco payable to NSBI over five Fiscal Years under credit terms consistent with NSBI's current fixed and floating debenture with Blue Wave.

### **ERDT**

The Security Opinion states ERDT, which holds a general security agreement over all assets of D'Eon Fisheries, has valid and enforceable security over certain assets of D'Eon Fisheries. ERDT advanced a loan to Blue Wave and D'Eon Fisheries for \$500,000, however security was only take on the assets of D'Eon Fisheries. The Security Opinion summarizes ERDT's security position as follows:

- Second positioned secured creditor of the super chiller haddock processing line owed by D'Eon Fisheries through a cross guarantee over the assets of D'Eon Fisheries, subject to the security of BDC;
- Third positioned secured lender of the silver hake licence owned by D'Eon Fisheries through a cross guarantee over the assets of D'Eon Fisheries, subject to the priority security of BDC and NSBI; and
- iii. ERDT does not have valid and enforceable security over the silver hake quota owned by D'Eon Fisheries.

As ERDT does not hold security over the assets of Blue Wave, the Proposal does not offer any consideration for ERDT's advances to the Company.

# Section L - Statement of Estimated Realization

The Proposal Trustee estimates the realization to Unsecured Creditors under the Proposal or a potential bankruptcy situation as follows:

<b>大学工作</b>	В	ook Value	Proj Low	osal	High		Liquidation i Low	n Bai	nkruptcy High
Accounts receivable inventory	\$	1,571,432 191,224				\$	272,237 19,122	\$	408,356 47,806
Capital Assets		1,925,086					Nil		250,000
Estimated gross realizations	\$	3,687,742	\$ 770,174	\$	952,435	\$	291,359	\$	706,162
Less: claims of Priority Creditors Less: claims of Preferred Creditors Less: claims of Secured Creditors Less: professional fees			 232,000 Nil 400,000 50,000 682,000		232,000 Nil 450,000 50,000 732,000		232,000 Nil 59,359 12,500 303,859		342,000 15,000 349,162 12,500 718,662
Estate Balance			88,174		220,435		Nil		Nii
Lew to OSB			4,409		11,022		Nil		Nil
Available for distribution			83,765	***************************************	209,413	***************************************	Nil	***************************************	Nil
Fotal unsecured claims (less deferred cla Dividend yleld	aims)	٠	881,740 9.5%		881,740 23.8%		881,740 0%		881,740 0%

The Proposal Trustee, in its preparation of the above analysis, assumes that the financial position of the Company as at March 6, 2014, the date of a potential bankruptcy, will not be materially different than the financial position as at February 10, 2014.

# Section M - Recommendations

It is the opinion of the Proposal Trustee that the Proposal is in the best interests of the Secured and Unsecured Creditors. If the Proposal is rejected and the Company is deemed bankrupt, the Proposal Trustee has estimated that Secured Creditors would realize less on their security and Unsecured Creditors would not receive any distribution, as opposed to a distribution in the range of 10 - 25% contemplated by the terms of the Proposal. Accordingly, the Proposal Trustee recommends that Secured and Unsecured Creditors support the Company's Proposal. Furthermore, the Proposal Trustee intends to vote proxies received, naming the Proposal Trustee as the proxy holder, in favor of the Proposal.

Dated at Halifax, Nova Scotia, the 24th day of February, 2014.

DELOITTE RESTRUCTURING INC.
In its capacity as Trustee under the Proposal of Blue Wave Seafoods Inc.
and not in its personal capacity

Per:

Neil Jones, CA, CIRP Vice President

# APPENDIX B LISTING OF SUBSEQUENT CREDITORS

# Blue Wave Seafoods Inc. Vendor Aged Summary As at 17-03-14

Name	Total	Current	31 to 60	61 to 90	91+
No Department			Section 1997		
Z-Acadian Fish Processors Ltd	8,659.50	8,659.50	¥ .	-	
Z-Acadian Fish Processors-L'A	26,240.90	26,240.90	**	-	-
Z-Acadian Fish Processors-Sco	17,519.06	17,519.06	<b>M</b>	-	1.
Z-Allstream Inc	181.61	85.75	95.86		
Z-Amos & Andy Fisheries Ltd	26,717.65	24,495.84	2,221.81	·-	
Z-AON Reed Stenhouse Inc	30,618.83		-	-685.00	31,303.83
Z-Bell Aliant - 683-2044	292.87	· 4.,	292.87	-	
Z-Bell Aliant - 6832216	12.39	12.39		-	1
Z-Bell Aliant - 683-2366	129.00	-	129.00	÷	
Z-Bell Aliant 683-9909	44.35	, <del>-</del>	44.35	₩.	
Z-Blue Wave Energy - Furnace	2,117.17	-	2,117.17		
Z-Blue Wave Energy- Diesel	6,669.39	127.12	6,542.27	<del>r</del> c	
Z-Boyne Clarke Lawyers	9,675.18	5,986.90	3,688.28	100	
Z-Burbidge, Nelson	291.13	-	291.13	**	
Z-Cassa Business Equipment	213.73	56,24	4	157.49	
Z-Castle Appraisals Ltd	2,875.00	_	enc)		2,875.0
Z-Clyde W. Whynot	229.08	229.08	_	-	
Z-Cox & Palmer	20,730.86	-	12	20,730.86	
Z-Culligan Water Store	16.04	<u>-</u>	-	16.04	
Z-Deloitte LLP	21,294.26	21,294.26	_		
Z-Deringer Managing Logistic	829.00	715.00	114.00	7	
Z-Ernst & Young Inc.	8,734.20	-	8,734.20	_	
Z-Great West Life	4,968.90	₩		<b>4</b>	4,968.9
Z-Nova Industrial Supplies Ltd	281.64	242.42	39.22		•
Z-Nova Scotia Power Inc	254.34	104,34	150.00	-	
Z-Nova Scotia Power Inc. Dem	54,619.10	21,619.10	33,000.00	<u></u>	
Z-OEC Overseas Express Con	0.20	0.20	_	-	
Z-P.A.L. Advisory	6,095.00	6,095.00	<b>.</b>	-	
Z-Skipper Fisheries Ltd	86.25	-	86.25	21	
Z-Sure Courier Services Inc	119.78	-	_	1 40	119.7
Z-Veinot's Print	1,046.50	_	1,046.50	_	
Z-W.R. Bolivar Transport Ltd	-3,734.95	<del>.</del>	-	13,883.64	-17,618.5
Department Total outstanding:	247,827.96	133,483.10	58,592.91	34,103.03	21,648.9
tal outstanding:	247,827.96	133,483.10	58,592.91	34,103.03	21,648.9