

## Acquisition / Investment Opportunity of an International Wind Turbine Company

### AAER Inc.

[www.aaer.ca](http://www.aaer.ca)



#### Business Description

- AAER Inc. (AAER) was founded in 2000 and is a North American manufacturer of powerful wind turbines that can generate up to 2 megawatts of clean energy. Using proven technology, AAER's wind turbines deliver safe, clean energy, and are developed for high performances in a variety of wind conditions and terrains.
- Throughout the years, AAER has developed key partnership agreements with numerous European companies which are world pioneers in the design of wind turbine components. AAER's current agreements enable them to commercialize its products in the United States, Canada and Mexico.
- AAER has developed, with proven European technologies, four products to meet industry needs, whose sturdy components and cutting-edge designs, efficient and adaptable for all climates, wind conditions, and varying terrains.
- AAER established their strong reputation by ensuring optimal operation of the wind turbines and by focusing on generating clean, renewable, and sustainable energy. This was achieved through maintenance and remote surveillance.
- AAER currently employs 13 individuals. Their main facility is located in Bromont, Quebec, and occupies 340,000 square feet of manufacturing floor space, 36,700 square feet of office space, and 284,000 square feet of outdoor storage space. Their facility's production capacity is estimated at over 400 wind turbines per year.



#### Key Investment Highlights

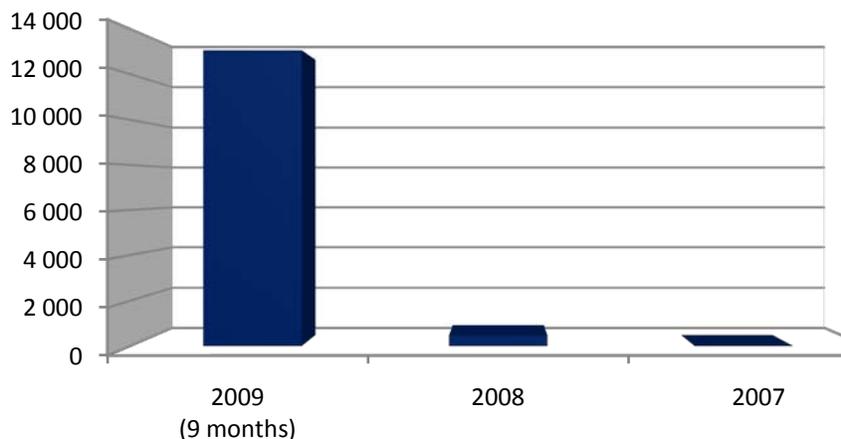
- The Company completed numerous projects of important magnitude with a ready-to-operate infrastructure and the possibility of producing 400 wind turbines per year.
- Throughout the years, AAER has invested in the development of their workforce to ensure the quality of their services towards potential and current clients. Agreements between AAER and their European partners are current and entitle them to the exclusivity of specific technology in North America.
- Over the years, AAER has acquired a wide range of state-of-the-art equipment which has allowed it to increase the levels of quality and range of products it can manufacture.

## Revenue

- The following table presents the historical gross revenues of AAER:



## Gross Revenues *(in thousands)*



## Context of the Solicitation Process



Samson Bélair/Deloitte & Touche Inc. is acting as Monitor of AAER appointed by the Court pursuant to the Companies' Creditors Arrangement Act. The planned timeline for the solicitation process is described below:

Expression of interest, signature of non-disclosure agreements and due diligence: from April 12 to May 9, 2010.

Offers must be submitted to the Monitor before 5 P.M., eastern daylight saving time, on May 10, 2010.

Offers will be clarified (if necessary) from May 10 to May 17, 2010.

Approbation of the retained offer by the board of directors: May 17, 2010.

## Contact Details

Interested parties should contact Samson Bélair/Deloitte & Touche Inc. Additional information will be provided after signature of a confidentiality agreement. Under no circumstances should the management, employees, customers, suppliers or affiliates of AAER be contacted with respect to this process without the express written consent of Samson Bélair/Deloitte & Touche Inc.

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