No. B110732 Vancouver Registry

IN THE SUPREME COURT OF BRITISH COLUMBIA

IN THE MATTER OF THE PROPOSAL OF

PLEASE MUM PARTNERSHIP AND ELIA FASHIONS LTD. AND BOSSA NOVA FASHIONS LTD. (collectively, "Please Mum" or the "Company")

SECOND REPORT TO THE COURT SUBMITTED BY DELOITTE & TOUCHE INC. IN ITS CAPACITY AS PROPOSAL TRUSTEE

September 14, 2011

PLEASE MUM PARTNERSHIP

SECOND REPORT OF THE PROPOSAL TRUSTEE

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- A. Extension Order dated August 5, 2011
- B. First Report of the Proposal Trustee dated August 2, 2011
- C. Cash Flow Projections dated July 15, 2011 filed with the Office of the Superintendent of Bankruptcy and Actual Cash Flow Results for the nine-week period ended September 3, 2011
- D. Updated Cash Flow Projections for the period September 10, 2011 to November 26, 2011

1. INTRODUCTION AND BACKGROUND

- 1.1 Elia Fashions Ltd. and Bossa Nova Fashions Ltd. were formed on April 29, 1986 and January 23, 1989, respectively. Please Mum Partnership was subsequently established on August 5, 2001 as a general partnership between Elia Fashions Ltd. and Bossa Nova Fashions Ltd. (collectively, "Please Mum" or the "Company"). The founder and Chief Executive Officer, Kathryn Adrian, controls Please Mum through a majority ownership of Elia Fashions Ltd.
- 1.2 On July 7, 2011, Please Mum filed a notice of intention to make a proposal ("NOI") pursuant to Section 50.4 of the *Bankruptcy and Insolvency Act* ("BIA") and Deloitte & Touche Inc. was appointed as trustee under the proposal ("Proposal Trustee"). On August 5, 2011, by Order of this Honourable Court, the stay of proceedings was extended to September 20, 2011 (the "Extension Order"). Attached hereto as Appendix A is a copy of the Extension Order.
- 1.3 Pursuant to the Extension Order, the Proposal Trustee has:
 - (i) established a website at <u>www.deloitte.com/ca/please-mum</u> and uploaded all materials filed with the Court in connection with these proceedings; and
 - (ii) mailed a copy of the Extension Order to all landlords and all creditors with claims greater than \$25,000.
- 1.4 This report (the "Second Report") should be read in conjunction with the First Report of the Proposal Trustee dated August 2, 2011. Attached hereto as Appendix B is a copy of the First Report.

2. TERMS OF REFERENCE

- 2.1 In preparing this report, the Proposal Trustee has relied upon financial information of the Company, and discussions with Company management ("Management") and its financial and legal advisors.
- 2.2 The financial information of the Company has not been audited, reviewed or otherwise verified by the Proposal Trustee as to its accuracy or completeness, nor has it necessarily been prepared in accordance with generally accepted accounting principles and the reader is cautioned that this

report may not disclose all significant matters about the Company. Additionally, none of our procedures were intended to disclose defalcations or other irregularities. Were we to perform additional procedures or to undertake an audit examination of the cash flow statement in accordance with generally accepted auditing standards, additional matters may have come to our attention. Accordingly, the Proposal Trustee does not express an opinion or provide any other form of assurance on the financial or other information presented herein. The Proposal Trustee may refine or alter its observations as further information is obtained or brought to its attention after the date of this report.

- 2.3 The financial projections attached to this report were prepared by Management (except where noted). Although we have reviewed the assumptions underlying the projections for reasonableness, financial projections, by their nature, are dependent upon future events, which are not susceptible to verification. Actual results will vary from the information presented and the variations may be material. We have not prepared a compilation as contemplated by Section 4250 of the Canadian Institute of Chartered Accountants Handbook.
- 2.4 The Proposal Trustee assumes no responsibility or liability for any loss or damage occasioned by any party as a result of the circulation, publication, reproduction or use of this report. Any use which any party makes of this report, or any reliance or decisions to be made based on this report, is the sole responsibility of such party.
- 2.5 All dollar amounts identified in this report are expressed in Canadian dollars, unless otherwise specified.

3. CASH FLOW PROJECTIONS AND RESULTS

3.1 The original cash flow projections prepared by the Company for the 13-week period ended October 1, 2011 were filed with the Office of the Superintendent of Bankruptcy ("**OSB**") and this Honourable Court on July 15, 2011. A copy of the cash flow projections filed with the OSB along with actual cash flow results for the nine-week period ended September 3, 2011 are attached hereto as **Appendix C**.

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. Second Report of the Proposal Trustee

- 3.2 The original cash flow projections were prepared on the basis that, (i) the number of operating stores would be reduced from approximately 90 stores to 21 stores plus an e-commerce site; (ii) consolidation of inventory and an orderly liquidation of excess inventory; and (iii) the ongoing support of Royal Bank of Canada ("**RBC**") based on credit availability at the time of the NOI filing.
- 3.3 The Proposal Trustee has reviewed the actual cash flow results for the nine-week period ended September 3, 2011 and notes the following observations:
 - (i) Sales receipts were approximately \$161,000 (5%) lower than projected. Sales have been generally consistent with forecast up to the week ended August 27, 2011. However, the Company elected to close an additional 8 stores at the end of August, which has impacted sales for the week ending September 3, 2011. However, there has been corresponding reductions with respect to overhead costs and disbursements during the comparable period. Further commentary with respect to the Company's strategy to close an additional 8 stores is provided in section 4 of this report.
 - (ii) Inventory balances have decreased by approximately \$3.1 million (42%) from \$7.35 million to \$4.25 million during the NOI period. No inventory purchases were contemplated during the cash flow projection period; however, approximately \$200,000 of higher margin inventory, which was paid for prior to the date of the NOI filing, has been received by the Company and made available for sale.
 - (iii) Payroll disbursements were approximately \$8,500 higher than projected due to a portion of the payroll period over lapping the NOI filing date.
 - (iv) GST paid was approximately \$516,000 lower than projected due to timing differences. Of the unpaid GST, approximately \$232,000 relates to the pre-filing period and approximately \$284,000 relates to the post-filing period. Management has advised that the payment of GST has been deferred to assist with short term cash flow funding requirements.

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. Second Report of the Proposal Trustee

- (v) Freight disbursements were approximately \$17,000 higher than projected as the Company was required to pay its suppliers in advance to continue delivery services post-filing and incurred additional freight costs to remove inventory from the additional 8 stores closed at the end of August 2011.
- (vi) Store rent payments were approximately \$97,000 lower than projected due to the additional 8 stores closed in August 2011.
- (vii) Offshore purchases of \$11,644 represent a payment made to a customs broker to release approximately \$200,000 of higher margin inventory. This disbursement was not included in the original cash flow projection.

(viii)Trade payables were approximately \$134,000 lower than projected.

4. UPDATED CASH FLOW PROJECTIONS

- 4.1 The Company has prepared updated cash flow projections for a 12-week period ending November 26, 2011. A copy of the revised cash flow projections are attached hereto as Appendix D.
- 4.2 The updated cash flow projections were prepared on the basis that, (i) store numbers would be further reduced from approximately 21 stores to 13 stores plus an e-commerce site; (ii) further consolidation of inventory including the ongoing orderly liquidation of excess inventory; and (iii) continued support of RBC during the NOI proceedings.
- 4.3 The Company closed an additional 8 stores on August 29, 2011. The decision to reduce the number of stores to 13 was made following further analysis around sales levels and cash flow funding requirements.
- 4.4 The Company's updated cash flow projections indicate a decrease in overhead costs by approximately \$186,000 per month resulting from the additional store closures.

5. PRELIMINARY RESTRUCTURING PLAN

- 5.1 The ability of the Company to file a viable proposal continues to be largely dependent on the following:
 - (i) Achieving sales projections to generate cash for further debt reduction;
 - (ii) Completion of the sale of the Company's head office situated at 333 Woodland Drive, Vancouver (the "**Property**");
 - (iii) Securing additional capital to improve the liquidity position of the Company; and
 - (iv) Continued support from RBC during the NOI period;
- 5.2 Since the First Report to the Court of the Proposal Trustee, the Company has:
 - (i) satisfied RBC's forbearance terms, which have included, inter alia, the reduction of the Company's operating credit limit to below \$1.025 million by September 3, 2011. The Company is required to further reduce the balance on the operating facility to \$700,000 by September 20, 2011. Management is of the view that RBC will continue to support the Company in these proceedings, subject to continued satisfaction of forbearance terms.
 - (ii) closed an additional 8 stores and reduced headcount by a further 72 employees in an effort to reduce overhead costs and improve cash flow. The closure of the additional 8 stores has also resulted in the consolidation of inventory to improve the product mix at the remaining higher performing stores.
 - (iii) ensured that all gift cards have been removed from Please Mum locations and deactivated gift cards distributed through other retail channels. Management has advised that amounts outstanding with respect to gift cards are approximately \$750,000.
 - (iv) assessed the balance of entitlements owing to employees of the Company at the date of the NOI filing. The balances owing with respect to vacation pay, termination and severance is approximately \$450,000, \$860,000 and \$70,000, respectively.

- (v) continued to engage environment consultants to undertake assessment work at the Property in order to close a sale forthwith. In this regard, milestones with respect to the testing and remediation work continue to be achieved. Management has advised that it anticipates obtaining a certificate of compliance within approximately 90 days which should put it in a position to close the sale currently on foot generating sufficient funds to entirely pay out RBC.
- (vi) obtained a term sheet from a third party financier. Management has advised that the terms were not in the best interests of the Company and as such did not provide sufficient capital to assist in the funding of a Proposal at a cost that was manageable and, therefore, have not pursued this financing opportunity at this time.
- (vii) engaged in discussions with a syndicate of investors potentially interested in funding the ongoing operations of the Company in the long term.
- 5.3 Generally, the downsizing has proceeded smoothly with a total of 75 store leases disclaimed since the date of the NOI filing. To date, 16 landlords have demanded payment for unpaid rent during the 30-day notice period leading to the effective disclaimer date. The Company, through its legal counsel, has advised those affected landlords that the Company is unable to remit payment with respect to the notice period due to cash flow constraints; however, these claims are contemplated to be reviewed and addressed within the context of a proposal. The Company has advised that amounts owing to affected landlords with respect to the lease disclaimer notice period is approximately \$807,000. The Proposal Trustee understands that the landlords who, through their counsel, have contacted the Company or its counsel will be served with the application by the Company for an extension of the time to file a Proposal.
- 5.4 As noted in the First Report, Management has obtained multiple inventory appraisals to assess the realizable value of all inventory in a liquidation scenario. The appraisals suggest that RBC would potentially suffer a shortfall from the net realizations in an orderly liquidation scenario. In addition, certain liquidators have advised that they would not provide a net minimum guarantee for the current inventory.

- 5.5 Management has advised that current employees, landlords, trade creditors and customers continue to generally be supportive.
- 5.6 Based on appraisals obtained by Management, the liquidation of the Company's assets in a bankruptcy scenario would result in a nil return to unsecured creditors. Therefore, the prospects of a going concern restructuring scenario will likely be more attractive to creditors generally.

6. STAY EXTENSION APPLICATION

- 6.1 In our view, the Company has acted and continues to act in good faith and with due diligence. In this regard, the Company has continued to take steps to reduce overhead costs by closing a further 8 stores to improve its cash flow position. Furthermore, the Company continues to progress negotiations with potential investors, investigate alternative funding options and undertake remediation work in order to accelerate the sale of the Property.
- 6.2 A viable proposal will be partially dependent on the settlement of the Property transaction and the Company's ability to reach an agreement with financier(s) and/or investors. Accordingly, the Company requires additional time to allow the Property remediation work to be completed and for prospective financiers and/or investors to complete sufficient due diligence to be in a position to consider a transaction with the Company.
- 6.3 The only creditor that may be impacted by an extension of the stay of proceedings is RBC as the value of its security may be reduced as the Company continues to sell down its inventory in the normal course of its business. However, the Company's cash flow projections indicate that RBC's credit facility will be reduced as the sale of inventory progresses. Management has advised that they are currently negotiating an extension of the forbearance agreement with RBC and that they do not anticipate that RBC will object to a 45-day extension of the NOI proceedings.

All of which is respectfully submitted this 14th day of September, 2011.

DELOITTE & TOUCHE INC.

In its capacity as Proposal Trustee of Please Mum Partnership, Elia Fashions Ltd. and Bossa Nova Fashions Ltd. and not in its personal capacity.

M

Per: Huey Lee, MBA, CMA, CIRP Senior Vice President

APPENDIX A EXTENSION ORDER DATED AUGUST 5, 2011



No. VLC-S-B-110732 VANCOUVER REGISTRY Estate No's 11-253244, 11-253245, and 11-253246

IN THE SUPREME COURT OF BRITISH COLUMBIA

IN BANKRUPTCY AND INSOLVENCY

IN THE MATTER OF THE NOTICE OF INTENTION TO MAKE A PROPOSAL OF

PLEASE MUM PARTNERSHIP ELIA FASHIONS LTD. BOSSA NOVA FASHIONS LTD.

<u>ORDER</u>

BEFORE THE HONOURABLE MR. JUSTICE BURNYEAT FRIDAY, THE 5th DAY OF AUGUST 2011

THE APPLICATION of Please Mum Partnership, Elia Fashions Ltd. and Bossa Nova Fashions Ltd. (collectively, "Please Mum"), coming on for hearing on August 5, 2011 and on hearing Cindy Cheuk, counsel for Please Mum, and John F. Grieve, counsel for Royal Bank of Canada, and no one else appearing, although duly served, and upon reading the materials filed herein including the Notice of Application, dated July 29, 2011, the Affidavit #1 of Kathryn Adrian, sworn July 29, 2011 and the First Report of Deloitte & Touche Inc., the Proposal Trustee herein;

THIS COURT ORDERS that:

1. The time for the filing of a Proposal by Please Mum under Part III of the *Bankruptcy and Insolvency Act*, R.S.C. 1985, c. B-3, as amended, be and the same is

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hereby extended pursuant to section 50.4(9) of the BIA for a period of 45 days being until September 20, 2011.

2. Notwithstanding paragraph 1 of this Order, Royal Bank of Canada, upon giving no less than two clear days notice to Please Mum or such lesser amount of notice as this Court may order, shall not be bound by the stay of proceedings pursuant to section 69(1) of the BIA during the period of the extension.

THE FOLLOWING PARTIES APPROVE THE FORM OF THIS ORDER AND CONSENT TO EACH OF THE ORDERS, IF ANY, THAT ARE INDICATED AS BEING BY CONSENT.

BORNYEAT, J.

BY THE COURT

DISTRICT REGISTRAR

APPROVED AS TO FORM:

Counsel for Please Mum Partnership, Elia Fashions Ltd. and Bossa Nova Fashions Ltd.

Counsel for Royal Bank of Canada

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APPENDIX B FIRST REPORT OF THE PROPOSAL TRUSTEE DATED AUGUST 2, 2011



No. B110732 Vancouver Registry

HE SUPREME COURT OF BRITISH COLUMBIA

IN THE MATTER OF THE PROPOSAL OF

PLEASE MUM PARTNERSHIP AND ELIA FASHIONS LTD. AND BOSSA NOVA FASHIONS LTD. (collectively, "Please Mum" or the "Company")

FIRST REPORT TO THE COURT SUBMITTED BY DELOITTE & TOUCHE INC. IN ITS CAPACITY AS PROPOSAL TRUSTEE

August 2, 2011

PLEASE MUM PARTNERSHIP

FIRST REPORT OF THE PROPOSAL TRUSTEE

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APPENDICES

A.	Please Mum	Partnership	Organizational	Chart
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- B. Summary of Historical Financial Performance (2005 2010)
- C. Cash Flow Projections dated July 15, 2011 filed with the Office of the Superintendent of Bankruptcy and Actual Cash Flows for the three weeks ended July 23, 2011

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. First Report of the Proposal Trustee

1. INTRODUCTION AND BACKGROUND

- 1.1 Elia Fashions Ltd. and Bossa Nova Fashions Ltd. were formed on April 29, 1986 and January 23, 1989, respectively. Please Mum Partnership was subsequently established on August 5, 2001 as a general partnership between Elia Fashions Ltd. and Bossa Nova Fashions Ltd. (collectively, "Please Mum" or the "Company"). The founder and Chief Executive Officer, Kathryn Adrian, controls Please Mum through a majority ownership of Elia Fashions Ltd. A copy of the Please Mum Partnership organizational chart is attached hereto as Appendix A.
- 1.2 Please Mum is a specialty retailer of high quality children's wear. The Company designs, contracts to manufacture and retails its products under several Please Mum trademark brand names. The Company is headquartered in Vancouver with all products sold exclusively through its corporately owned stores and e-commerce site. Over the preceding 10 years, the Company has grown from approximately 40 stores to over 90 stores, which are located in all Canadian provinces except Quebec.
- 1.3 On July 7, 2011, Please Mum filed a notice of intention to make a proposal ("NOP") pursuant to Section 50.4 of the *Bankruptcy and Insolvency Act* ("BIA") and Deloitte & Touche Inc. was appointed as trustee under the proposal ("Proposal Trustee").

2. TERMS OF REFERENCE

- 2.1 In preparing this report, the Proposal Trustee has relied upon financial information of the Company, and discussions with Company management ("Management") and its financial and legal advisors.
- 2.2 The financial information of the Company has not been audited, reviewed or otherwise verified by the Proposal Trustee as to its accuracy or completeness, nor has it necessarily been prepared in accordance with generally accepted accounting principles and the reader is cautioned that this report may not disclose all significant matters about the Company. Additionally, none of our procedures were intended to disclose defalcations or other irregularities. Were we to perform additional procedures or to undertake an audit examination of the financial statements in accordance with generally accepted auditing standards, additional matters may have come to our attention. Accordingly, the Proposal Trustee does not express an opinion or provide any other

form of assurance on the financial or other information presented herein. The Proposal Trustee may refine or alter its observations as further information is obtained or brought to its attention after the date of this report.

- 2.3 The financial projections attached to this report were prepared by Management (except where noted). Although we have reviewed the assumptions underlying the projections for reasonableness, financial projections, by their nature, are dependent upon future events, which are not susceptible to verification. Actual results will vary from the information presented and the variations may be material. We have not prepared a compilation as contemplated by Section 4250 of the Canadian Institute of Chartered Accountants Handbook.
- 2.4 The Proposal Trustee assumes no responsibility or liability for any loss or damage occasioned by any party as a result of the circulation, publication, reproduction or use of this report. Any use which any party makes of this report, or any reliance or decisions to be made based on this report, is the sole responsibility of such party.
- 2.5 All dollar amounts identified in this report are expressed in Canadian dollars, unless otherwise specified.

3. FINANCIAL POSITION AND CAUSES OF FINANCIAL DIFFICULTY

- 3.1 The Company's average annual revenues from fiscal 2005 through fiscal 2010 were approximately \$57 million per annum and average earnings before interest, taxes, depreciation and amortization ("EBITDA") over the same period were approximately \$3 million per annum. The Company's EBITDA deteriorated significantly in fiscal 2010, at a time when store numbers were at a peak. A summary of the historical financial performance of the Company from fiscal 2005 to fiscal 2010 is attached hereto as Appendix B.
- 3.2 Management attributes the financial difficulty of the business to aggressive store expansion that coincided with the global recession, poor inventory management and turnover of key executive personnel.

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. First Report of the Proposal Trustee

- 3.3 The expansion of the Company's store numbers was primarily funded through working capital and credit facilities provided by Royal Bank of Canada ("**RBC**"). Management has advised that the Company endeavoured to refinance the RBC debt and source further capital injections through a marketing and sales process over the past 12 months, without success. The Company's funding position was further impacted by the delay in the settlement of a sale contract in respect to the sale of the Company's head office location situated at 333 Woodland Drive, Vancouver (the "**Property**") due to potential environmental concerns. Part of the proceeds from the sale of the Property, which is owned by a related entity, was contemplated to repay the RBC debt. The Company is currently undertaking remediation work on the Property to satisfy the terms of the sale contract, which Management anticipates will be completed by November 2011.
- 3.4 An analysis of store operations and results undertaken by Management indicates that approximately 50% of stores were unprofitable with sales per square foot being the primary determinate of store profitability. The analysis has resulted in Management identifying a business model to include 21 of the highest performing stores, which accounted for approximately \$17 million in sales and \$2.7 million in store-level EBITDA for fiscal 2011.
- 3.5 The analysis undertaken by Management also indicates that the Company has historically carried excess inventory, which has committed significant capital to fund purchases and carrying costs. The analysis has resulted in Management taking steps to consolidate inventory in an effort to achieve an optimum product mix at each of the remaining store locations.
- 3.6 Management has advised that due to continued losses and in order to allow time for the Company to restructure its operations and affairs, it was resolved that a NOI be filed on July 7, 2011.

4. CASH FLOW PROJECTIONS AND PRELIMINARY RESULTS

4.1 Cash flow projections prepared by the Company for a 13-week period to October 1, 2011 were filed with the Office of the Superintendent of Bankruptcy ("OSB") and this Honourable Court on July 15, 2011. A copy of the cash flow projections filed with the OSB along with actual cash flows for the three weeks ended July 23, 2011 are attached hereto as Appendix C.

- 4.2 The cash flow projections were prepared on the assumption that, (i) store numbers would be reduced from approximately 90 stores to 21 stores plus an e-commerce site; (ii) consolidation of inventory including an orderly liquidation of excess inventory; and (iii) the ongoing support of RBC based on credit availability at the time of the NOI filing.
- 4.3 The Proposal Trustee has reviewed the actual cash flow results for the three week period ended July 23, 2011 and notes the following observations:
 - (i) Sales receipts were approximately \$70,000 higher than projected. Sales have been consistent with the Company's summer sales strategy of offering significant discounts; however, ensuring product lines that have historically turned over quickly are not marked down as aggressively compared with slower moving product lines.
 - (ii) Inventory balances have decreased by approximately 18% from \$7.35 million to \$6.02 million during the period. No inventory purchases were contemplated during the cash flow projection period. Management has advised that approximately \$200,000 of high margin inventory, which was paid for prior to the date of the NOI filing, is awaiting customs clearance. Management is currently assessing the commercial benefit of settling with the customs broker in order for this inventory to be released.
 - (iii) Payroll disbursements were approximately \$8,500 higher than projected due to a portion of the payroll period over lapping the NOI filing date.
 - (iv) Freight disbursements were approximately \$6,000 higher than projected as the Company was required to pay Canada Post in advance to continue delivery services post-filing.
 - (v) Overall, disbursements for the period are comparable to those projected.
 - (vi) Based on these preliminary actual results, the cash flow projections appear to be consistent with Management's assumptions.

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. First Report of the Proposal Trustee

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- 4.4 The Company's sales are projected to increase during August and September due to an increased turnover of 'Back to School' inventory, outerwear and holiday inventory. Management has advised that this is consistent with the Company's historical sales trends. The period July to December was also confirmed as a 'high selling period' in an independent inventory appraisal obtained by the Company.
- 4.5 Sales and operating costs disclosed in the cash flow projections to October 1, 2011 are based on a 21 store model; however, Management continues to analyze the profitability of each store with further closures to be undertaken, if necessary, to optimize the financial position of the business.

5. PRELIMINARY RESTRUCTURING PLAN

.5.1 The ability of the company to file a viable proposal will be largely dependent on the following:

- (i) Continued support from RBC during the NOI period;
- (ii) Achieving sales projections to generate cash for further debt reduction;

(iii) Completion of the Property sale contract; and

(iv) Securing capital to improve the liquidity position of the Company.

5.2 The Company has taken the following steps to date in respect to its restructuring plan:

- (i) Disclaimed 72 store leases and redistributed inventory amongst the remaining 21 stores. In addition, inventory has been consolidated to achieve an optimum product mix in terms of ratio of tops to bottoms, colour, size and number of units per store.
- (ii) Adopted an orderly liquidation sales strategy in an effort to realize on excess inventory levels.

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. First Report of the Proposal Trustee

- (iii)Reduced employee head count from approximately 869 to 240 over the retail stores, warehouse and head office locations. The majority of terminated employees have been paid their outstanding wages up to the date of filing.
- (iv) Engaged independent environmental contractors to begin testing and remediation work at the Property to progress the sale contract.
- (v) Prior to the NOI filing, the Company held discussions with a number of parties to attract investment through a sales and marketing process. Management has advised that they were unable to finalize a sale of the business as the due diligence undertaken by potential investors suggested that the 90 store model was not sustainable. The Company also approached multiple financial institutions; however, due to onerous terms sought by the financiers, the Company did not proceed with a refinance of its debt.
- (vi) To date, the Company has held discussions with private investors, financiers and liquidators to consider debtor in possession finance ("**DIP**"). These discussions are at a preliminary stage.
- 5.3 Management has obtained multiple inventory appraisals to assess the realizable value of all inventory in a liquidation scenario. The appraisals suggest that RBC would potentially suffer a shortfall from the net realizations in an orderly liquidation scenario. In addition, certain liquidators have advised that they would not provide a net minimum guarantee for the current inventory.

Est Creditor Type	imated number of	mated balance g at July 7, 2011 (\$000s)
Secured creditors	5	2,650
Landlords (unsecured)	57	703
Trade Creditors (unsecured)	287	6,652
Total	349	10,005

5.4 A summary of the Customer's creditor profile as at July 7, 2011 is provided below.

The creditor balances have been extracted from the records of the Company and may be subject to adjustments once reconciled with creditor claims. Furthermore, there are a number of customers who purchased gift cards prior to the NOI filing. The Company has taken the position that these gift cards are an unsecured claim and will be dealt with in the context of a proposal along with landlord claims and other unsecured claims of the estate.

- 5.5 Management has advised that employees, landlords, trade creditors and customers have generally been supportive since the NOI filing.
- 5.6 Based on appraisals obtained by Management, the liquidation of the Company's assets in a bankruptcy scenario would result in a nil return to unsecured creditors. Therefore, the prospects of a going concern restructuring scenario will likely be more attractive to creditors generally.

6. STAY EXTENSION APPLICATION

6.1 In our view, the Company has acted and continues to act in good faith and with due diligence. In this regard, the Company immediately took steps following the NOI filing to improve cash flow by closing 72 unprofitable stores, terminating 629 employees and consolidating and liquidating excess inventory. Furthermore, the Company is progressing negotiations with private investors, investigating alternative funding options and undertaking remediation work in order to accelerate the settlement of the Property transaction.

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. First Report of the Proposal Trustee

- 6.2 A viable proposal will be partially dependent on the settlement of the Property transaction and the Company's ability to reach an agreement with a financier and/or investors. Accordingly, the Company will require additional time to allow the Property remediation work to be undertaken and for prospective financiers and/or investors to complete sufficient due diligence to be in a position to consider a transaction with the Company.
- 6.3 The only creditor that may be impacted by an extension of the stay of proceedings is RBC as the value of its security may be reduced as the Company continues to sell down its inventory in the normal course of its business. However, the Company's cash flow projections indicate that RBC's credit facility will be reduced over the 13-week period as the sale of inventory progresses. Management has advised that RBC does not object to a 45-day extension of the NOI proceedings.

All of which is respectfully submitted this 2^{nd} day of August 2011.

DELOITTE & TOUCHE INC.

In its capacity as Proposal Trustee of Please Mum Partnership, Elia Fashions Ltd. and Bossa Nova Fashions Ltd. and not in its personal capacity.

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Per:

Huey Lee, MBA, CMA, CIRP Senior Vice President

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. First Report of the Proposal Trustee

APPENDIX A PLEASE MUM PARTNERSHIP ORGANIZATIONAL CHART

Please Mum Partnership, Elia Fashions Ltd. & Bossa Nova Fashions Ltd. First Report of the Proposal Trustee

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PLEASE MUM PARTNERSHIP

ORGANIZATIONAL CHART



APPENDIX B SUMMARY OF HISTORICAL FINANCIAL PERFORMANCE 2005 - 2010

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Consolidated Statement of Income	
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	,这次的意思的意思,我们就是我们就是你们就能能够是这些,你是你的是我的你们的,你就是你们的你说,你们就是你们就是你们的?""你不是你们,这些你,你们是你不能能好,他就能给你"

Product Sales Other	\$ 56,386,444 101,019 56,487,463	\$ 60,974,634 102,783	339,053	\$ 56,344,164 352,324	\$ 54,376,905 220,231	\$ 54,911,802 52,980
	56,487,463					
		61,077,417	60,584,101	56,696,488	54,597,136	54,964,782
	27,970,724	27,458,022	28,241,546	22,894,342	24,267,997	24,760,309
			33 343 EEE	22 002 446		
	28,516,739	33,619,395	32,342,555 53 7%	33,802,146 60.0%	30,329,139	30,204,473 55.0%
	30.0%	33,18			JJ.070	0,0,0
- ·	18,551,372	20,941,352			22,565,880	25,158,815
Seneral and administration						6,836,394
Amortization	1,194,784					2,506,589
interest expense	157,084	167,821	187,033	289,019	129,582	138,481
	26,616,849	28,924,292	34,885,596	31,771,863	30,077,499	34,640,279
	1,899,890	4,695,104	(2,543,040)	2,030,283	251,640	(4,435,805)
			_	•		359,391
	•	-	-			278,804
	-	-	(770 676)	- 0 155	(001,009)	2/0,004
Loss on disposal of property, plant & equip	(14,060)	(2,000)	(230,070)	7,133		
	(14,565)	(2,000)	(230,676)	9,155	· (601,389)	638,195
•	1,914,455	4,697,104	(2,312,364)	2,021,128	853,029	(5,074,000)
Current (recovery)	505,946	640,045	202,633	-	(15,828)	•
		040 564	1004 0221	HE 4051	673 674	(938,166)
	•	•				(676,352)
Long Term	(117,408)	98,291	54,910	100,400	(201,600)	(0/0,022)
· · · · · · · · · · · · · · · · · · ·	668,702	1,686,702	(544,276)	150,003	218,888	(1,614,518)
ions	1,245,753	3.010.407	(1.768.088)	1,871,125	634,142	(3,459,482)
	(893,749)	(1,135,599)	(360,237)	•	-	
	352,004	1,874,803	(2,128,325)	1,871,125	634,142	(3,459,482)
d .	4,296,388	4,648,392	6,523,195	4,394,869	6,327,889	6,962,031
				\$ 6,265,995	\$ 6,962,031	\$ 3,502,548
	Selling expenses General and administration Amortization Interest expense Asset Impairment loss (Gain) Unrealized foreign exchange loss (gain) Loss on disposal of property, plant & equip Loss on disposal of property, plant & equip Current (recovery) Future: Short Term Long Term	50.6% Selling expenses 18,551,372 General and administration 6,713,609 Amortization 1,194,784 Interest expense 157,084 26,616,849 1,899,890 Asset Impairment loss (Gain) 1,899,890 Unrealized foreign exchange loss (gain) 14,565) Loss on disposal of property, plant & equip (14,565) 1,914,455 1,914,455 Current (recovery) 505,946 Future: 280,224 Long Term (117,468) 668,702 689,724 jons 1,245,753 t of taxes (893,749) 352,004 352,004	50.6% 55.1% Selling expenses 18,551,372 20,941,352 General and administration 6,713,609 6,182,191 Amortization 1,194,784 1,632,928 Interest expense 157,084 167,821 Z6,616,849 28,924,292 1,899,890 4,695,104 Asset Impairment loss (Gain) - - - Loss on disposal of property, plant & equip (14,565) (2,000) 1,914,455 4,697,104 - Current (recovery) 505,946 640,045 Future: Short Term 280,224 948,366 Long Term (117,468) 98,291 668,702 1,686,702 - ions 1,245,753 3,010,402 t of taxes (893,749) (1,135,599) d 4,296,388 4,648,392	$\frac{50.6\%}{55.1\%} \frac{53.7\%}{53.7\%} \frac{53.7\%}{53.7\%}$ Selling expenses 18,551,372 20,941,352 23,542,748 General and administration 6,713,609 6,182,191 9,090,383 Amortization 1,194,784 1,632,928 2,065,432 Interest expense 157,084 167,821 187,033 26,616,849 28,924,292 34,885,596 1,899,890 4,695,104 (2,543,040) 4Asset impairment loss (Gain) Unrealized foreign exchange loss (gain) Loss on disposal of property, plant & equip (14,565) (2,000) (230,676) (14,565) (2,000) (230,676) 1,914,455 4,697,104 (2,312,364) Current (recovery) 505,946 640,045 202,633 Future: Short Term 280,224 948,366 (801,827) Long Term (117,468) 98,291 54,918 668,702 1,686,702 (544,276) ions 1,245,753 3,010,402 (1,768,088) t of taxes (893,749) (1,135,599) (360,237) d 4,296,388 4,648,392 6,523,195	50.6% 35.1% 53.7% 60.0% Selling expenses 18,551,372 20,941,352 23,542,748 21,785,916 General and administration 6,713,609 6,182,191 9,090,383 7,360,476 Amortization 1,194,784 1,632,928 2,065,432 2,336,452 Interest expense 157,084 167,821 187,033 289,019 26,616,849 28,924,292 34,885,596 31,771,863 1,899,890 4,695,104 (2,543,040) 2,030,283 Asset impairment loss (Gain) - - - Unrealized foreign exchange loss (gain) - - - Loss on disposal of property, plant & equip (14,565) (2,000) (230,676) 9,155 Current (recovery) 505,946 640,045 202,633 - Future: - - - - Short Term 280,224 948,366 (801,827) (15,405) Long Term (117,468) 98,291 54,918 165,408 668,7	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Elia Fashions LVd. EBRDA Fiscal Year for 52 Weeks ended, .in CNNs 29 Mar 08 (actual) 28-Mar-09 (actual) 274Mar-10 31-Mar-07 2-Apr-05 1-Apr-06 e [arfual (6406) ١¢ (3,459,482) 1,871,125 634,142 352,004 1,874,803 (2,128,325) Net earnings Adjustments .1,194,784 157,084 1,632,928 167,821 2,065,432 187,033 2,367,198 2,506,589 2,336,452 Amortization 289,019 129,582 138,481 Interest expense (1,614,518) 218,888 668,702 (544,276) 150,003 Income tax expense 1,686,702 • Disposal of P, P & E (14,565) (2,000) (230,676) 9,155 . 359,391 Asset Impairment loss ---. 400,000 500,000 1,420,000 500,000 1,825,000 400,000 .. Management fee 1,135,599 Loss from discontinued operations, net of taxes 893,749 360,237 • . 3,749,809 \$ (1,569,540) EBITDA Ş 4,671,758 \$ 6,995,853 1,534,425 \$ 5,055,754 \$ S

Elia Fashrons Ltd. Consolidated Balance Sheet In CDNS (actual) (actual) (actual) (actual) (actual) (actual) (actual) (actual)

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ASSETS

Current assets:							
	Cash	\$ 321,990	\$ 623,391	\$ 417,395	\$ 433,630	\$ 489,783	\$ 373,463
	Restricted cash	113,220	83,867	100,877	26,633	•,	• • • •
	Investment In Forward Contracts	,				601,389	
	Accounts receivable	210,944	200,117	105,872	98,935	107,480	279,212
	Inventories	8,447,615	6,771,925	6,419,047	-	8,311,860	8,782,206
		0101010	6,11,1,1	0,419,049	7,391,841		0,702,200
	Income Tax Receivable	-	-	-	718	2,557	-
	Due from shareholder	462,500	2,515,195				
	Prepaid expenses and deposits	424,906	402,348	543,405	644,860	890,600	790,916
 	Current assets of discontinued operations	1,338,694	962,639	308,101	-		
 •		11,319,869	11,559,482	7,894,698	8,596,617	10,403,669	10,225,797
	Deve and a short Granufament	1 360 403	E 303 745	0 400 0 40	0 -00 4/2		7 (77) 3/0
	Property, plant & equipment	4,360,103	5,303,745	8,109,249	8,523,465	8,527,133	7,673,369
	Future income taxes	125,682	27,391			396,223	1,072,575
	Partnership organization costs		1,283	0	0	0	0
	Trademark	22,706	37,375 '	54,303	65,301	723,691	688,847
	Promissory Note		-	2,828,400	2,828,400	828,400	828,400
 	Due from (to) related companies	1,001,908	•	<u> </u>	-	•	· · ·
•		5,510,399	5,369,794	10,991,952	11,417,166	10,475,447	10,263,191
				•			
 	•	\$ 16,830,268	\$ 16,929,276	\$ 18,886,650	\$ 20,013,783	\$ 20,879,116	\$ 20,488,988
Current liabiliti	ec'						
		1.841.637	120,000	2,710,000	1,780,000	. 520.000	1,690,000
	Bank indebtedness	1,841,637 6,007,592	120,000 5,703,801	2,710,000 5,739,353	1,780,000 4,437,071	520,000 6.303.062	1,690,000 7.018.910
	Bank indebtedness Accounts payable and accrued liabilities	6,007,592	5,703,801	5,739,353	4,437,071	6,303,062	1,690,000 7,018,910
	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable	6,007,592 13,428	5,703,801 1,759	5,739,353 6,227	4,437,071	6,303,062	7,018,910
	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita	6,007,592 13,428 451,098	5,703,801 1,759 534,520	5,739,353 6,227 310,145	4,437,071 - 298,964	6,303,062 - 246,866	7,018,910
	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans	6,007,592 13,428 451,098 411,580	5,703,801 1,759	5,739,353 6,227	4,437,071	6,303,062	7,018,910 - 218,439 -
	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contu	6,007,592 13,428 451,098 411,580 acts	5,703,801 1,759 534,520 88,903	5,739,353 6,227 310,145 237,833	4,437,071 298,964 6,582	6,303,062 - 246,866 867	7,018,910 - 218,439 - 278,804
	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contu Deferred revenue	6,007,592 13,428 451,098 411,580 acts 30,639	5,703,801 1,759 534,520 88,903 40,877	5,739,353 6,227 310,145 237,833 1,417,783	4,437,071 298,964 6,582 1,305,465	6,303,062 - 246,866 867 387,318	7,018,910 - 218,439 - 278,804 452,791
	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contu	6,007,592 13,428 451,098 411,580 acts	5,703,801 1,759 534,520 88,903	5,739,353 6,227 310,145 237,833	4,437,071 298,964 6,582	6,303,062 - 246,866 867	7,018,910 - 218,439 - 278,804
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contu Deferred revenue	6,007,592 13,428 451,098 411,580 acts 30,639	5,703,801 1,759 534,520 88,903 40,877	5,739,353 6,227 310,145 237,833 1,417,783	4,437,071 298,964 6,582 1,305,465	6,303,062 - 246,866 867 387,318	7,018,910 - 218,439 - 278,804 452,791
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contu Deferred revenue	6,007,592 13,428 451,098 411,580 acts 30,639 2,069,002	5,703,801 1,759 534,520 88,903 40,877 3,017,368	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540	4,437,071 298,964 6,582 1,305,465 2,200,135	6,303,062 246,866 867 387,318 3,024,010 10,482,124	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes	6,007,592 13,428 451,098 411,580 acts 30,639 2,069,002	5,703,801 1,759 534,520 88,903 40,877 3,017,368	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217	6,303,062 - 246,866 867 387,318 3,024,010	7,018,910 - 218,439 - 278,804 452,791 2,085,842
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans	6,007,592 13,428 451,098 411,580 acts 30,639 2,069,002	5,703,801 1,759 534,520 88,903 40,877 3,017,368	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217	6,303,062 246,866 867 387,318 3,024,010 10,482,124	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue	6,007,592 13,428 451,098 411,580 acts 30,639 Z,069,002 10,824,976	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt	6,007,592 13,428 451,098 411,580 acts 30,639 Z,069,002 10,824,976 320,348	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329	7,018,910 - 218,439 - 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease	6,007,592 13,428 451,098 411,580 acts 30,639 Z,069,002 10,824,976 320,348	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329	7,018,910 - 218,439 - 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future Income Taxes	6,007,592 13,428 451,098 411,580 30,639 2,069,002 10,824,976 320,348 29,042 544,750	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864	6,303,062 - 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 - - 2,004,040	7,018,910 - 218,439 - 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 - 1,678,667
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future Income Taxes	6,007,592 13,428 451,098 411,580 2,069,002 10,824,976 320,348 29,042	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000
 Shareholders' Ed	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future income Taxes Due to shareholders	6,007,592 13,428 451,098 411,580 2,069,002 10,824,976 320,348 29,042 544,750 894,140	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799 436,093	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211 1,854,638	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864	6,303,062 - 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 - - 2,004,040	7,018,910 - 218,439 - 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 - 1,678,667
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future Income Taxes Due to shareholders	6,007,592 13,428 451,098 411,580 30,639 2,069,002 10,824,976 320,348 29,042 544,750	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864	6,303,062 - 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 - - 2,004,040	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 1,678,667 5,241,394 260
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future income Taxes Due to shareholders	6,007,592 13,428 451,098 411,580 2,069,002 10,824,976 320,348 29,042 544,750 894,140	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799 436,093	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211 1,854,638 260	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864 3,719,311	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 2,004,040 3,434,703	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 1,678,667 5,241,394
 	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future income Taxes Due to shareholders	6,007,592 13,428 451,098 411,580 2,069,002 10,824,976 320,348 29,042 544,750 894,140 462,760	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799 436,093 462,760	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211 1,854,638 260	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864 3,719,311 260	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 - 2,004,040 3,434,703 260	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 1,678,667 5,241,394 260
 Sharehoiders' Ed	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future income Taxes Due to shareholders	6,007,592 13,428 451,098 411,580 2,069,002 10,824,976 320,348 29,042 544,750 894,140 462,760	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799 436,093 462,760	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211 1,854,638 260	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864 3,719,311 260	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 - 2,004,040 3,434,703 260	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 1,678,667 5,241,394 260
 Sharehoiders' Ed	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future Income Taxes Due to shareholders auity: Share capital Retained earnings	6,007,592 13,428 451,098 411,580 2,069,002 10,824,976 320,348 29,042 544,750 894,140 462,760	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799 436,093 462,760	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211 1,854,638 260	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864 3,719,311 260	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 - 2,004,040 3,434,703 260	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 1,678,667 5,241,394 260
 Sharehoiders' Ed	Bank indebtedness Accounts payable and accrued liabilities Income taxes payable Current portion of obligations under capita Term Loans Unrealized Gain on Foreign Exchange Contr Deferred revenue Future Income Taxes Term Loans Deferred Revenue Obligations under capital lease Long Term Debt Long Term Future income Taxes Due to shareholders ue to shareholders	6,007,592 13,428 451,098 411,580 2,069,002 10,824,976 320,348 29,042 544,750 894,140 462,760	5,703,801 1,759 534,520 88,903 40,877 3,017,368 9,507,228 190,295 245,799 436,093 462,760	5,739,353 6,227 310,145 237,833 1,417,783 2,215,540 12,636,882 208,994 10,907 27,526 1,607,211 1,854,638 260 4,394,870	4,437,071 298,964 6,582 1,305,465 2,200,135 10,028,217 5,132 346,380 192,935 3,174,864 3,719,311 260	6,303,062 246,866 867 387,318 3,024,010 10,482,124 1,197,334 233,329 - 2,004,040 3,434,703 260	7,018,910 218,439 278,804 452,791 2,085,842 11,744,786 1,246,887 15,840 2,300,000 1,678,667 5,241,394 260

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APPENDIX C CASH FLOW PROJECTIONS DATED JULY 15, 2011 AND ACTUAL CASH FLOWS FOR THE THREE WEEKS ENDED JULY 23, 2011

Pleasannunr

Total	4,640,712 232,036 0	1.012 1.012 1.012 1.012 1.000 1.000 1.000 1.000 1.000 1.000 1.001 0.001 1.001 0.001 1.001 0.00100000000	<u>4 8,611,373</u> 1,261,375	300,000 100,000 85,000 2.1486,000	(1,824,376) 776,376 1,048,001)	
13 1-0et	209,000 10,450	50,000	71,970	0 / 7 7 7 7	(1,119,971) 71,970 (1,048,001)	
12 12 24-Sep	295,000 (4,750	110,860 110,860 13,000 13,000 13,000	<u>*135,666</u> 174,086	60,000 20,000	(1,214,056) 94,085 (1,119,971)	
17-Sep	342,000 17,100	64,480 70,150 10,000 46,000 23,000 10,000	135,470	60,000 20,000 48,000 23,3,40,000	(1,301,526) 	```
10-Sep	443,000 22,150	710,860 10,000 23,000 8,000	313,290	60,000	(1,554,816) 253,290 (1,301,526)1	
area and a set	524,000 26,200	242,440 242,440 242,440 242,440 56,000 50,000	(37,276)	THE REAL PROPERTY OF THE PROPE	(1,517,541) (1,604,816)	
Burner and Burner	415,000 20,750		293,065	60,000 40,000 -	(1,710,609) (1,710,606 (1,517,441)	
Purior Purior	359,000 17,950	223,223 68,460 68,460 223,223 10,000 46,000 10,000 10,000	1,267	17000128:177 000128:	(1,679,872) (1,710,606) (1,710,606)	
BUA-ET	905,000 15,250	110,150 110,150 121,220 121,220 123,000	<u>55,070</u>	90'000	(1,675,742) (1,675,742) (1,679,872) (1,679,872)	
RATERNAME RANG	260,000 13,000	96,859 96,859 121,220 121,220 53,000 53,000	(36,079)	1202727919 -	(1,639,663) (1. (36,078) (1,875,742) · · ·	
30-Jul	260,000 13,000	3 4	59,309	60,000 40,000 - -	(1,598,973) <u></u>	
121-121 3 23-Jul	260,000 13,000 -	146,520 15,000 53,000	58,480	000,3 	(1,557,692) (1,552,453) ((1,652,453) (1,598,973) ((1,652,453) (1,598,973) ((1,652,453) (1,598,973) (r
2. 16-Jul	331,821 16,591	303,931 303,931 15,000 46,000 25,463 18,576	<u>e re-100,550)</u> (60,550)	<u> 27 0 7 32 7 7 1</u>	(1,591,892) 	(\
InC-6	636,892 31,845 -		232,484		(1,824,376) 232,484 (1,591,092), ,	A
North Contracting	Receipts Relatii/Web Sales OST Received Other Totol Borochus	Payroll & Taxes Payroll & Taxes GST Freight Store Rent Head Office Rent Offisione Purchases Tradie Payables Other	Operating Cash Flow	-One-Time Cosis Legal/Trustee Fees Professional Fees Woodland - Environ. Total One-Time	Beg. Line Bal. Net Cash Flow Ending Line Bal.	

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Please Mum Pertnership, Ella Fashions Lud. & Bossa Nova Fashions Ltd. per Keihryn Adrian

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Flease Num 13-Week Cosh Flow

Please Mum Cash Flow Assumptions

Web and Retail Store

- Sales are based on 21 stores and web store
- Plan is based on current inventory levels and mix; includes trending from Summer to Back to School periods
- Reduction of stores where sales targets are not being met

Headcount

- Minimal head office headcount to maintain baseline operations
- Reduced core Head office staff to 9; Warehouse supervision to 2; Web operations to 3
- Retail support to 1; Field directors will move to stores and will not exceed displaced managers salary costs.

Operating Expenses

Payment of all post-filing operating expenses including lease costs, freight, phone, internet, etc.

Priority Payments

Payment of all priority payments including source, GST and payroll

Other

- \$85K of environmental expenses to obtain risk assessment with deferral of remaining \$165K
 - RBC's ongoing support substantially based on present credit availability
- NOI filing date was July 7, 2011; Cashflow for week ended July 9th reflects some pre-filing receipts and disbursements

Plaase Murn 13-Wook Cosh

	ARIANGE	67,032 3,352 0	70,304	8,552 3,332 5,851 5,851 5,851 6,569 (6,569) (6,569) (6,569) (6,569) (6,569) (6,569) (6,569) (6,569) (6,569) (6,569) (7,208) (7	10,732
	ZEUGUEDIN Total	4,640,712 232,036 D	4,012,748	1,873,668 490,808 145,000 745,000 745,000 755,000 755,551 7,213,213 1,261,373 1,261,373 1,261,373 1,261,373 1,261,373 1,261,373 1,261,373	(1.048,001)
() entrane v	Total .	4,707,744 235,367 0	4,943,132	1,602,220 494,101 150,055 756,278 756,278 361,555 941,655 941,655 1,330,019 1,330,000000000000000000000000000000000	(012,170)
~	1-0-t	209,000 10,450	219,450	84,480 10,000 23,000 50,000 71,970 71,970	(012,170)
	24-Beb	295.000 14,750	997,608	110,860 10,000 13,000 13,000 1,800 1,800 1,800 1,800 1,74,065 174,065 174,065 174,065 1,143,322 20,000 20,000	(1 ¹ 043,24U)
	11-190	342,000 17,100	359,T00	64,480 70,150 46,000 46,000 23,000 23,000 136,000 136,000 136,000 136,000 136,000 136,000 136,000	(07C'EBL*L)
	10-Sap	443,000 22,150	765,760	110,880 10,000 3,000 3,000 313,1860 313,280 80,000 80,000 80,000	11,240,1997
•	a-Sep	524,000 26,200	550,200	48,500 200,707 210,700 212,400 38,000 580,000 580,000 580,000 440,459 (1,443,459)	1000/00011
	27-Aug	416,000 20,760	435,750	106,869 19,000 13,000 12,000 12,000 12,000 12,000 80,000 80,000 80,000 40,000 40,000	1001-066-01
	Purior and	359,000 17,950 -	376,950	58,460 70,000 10,000 10,000 11,000 11,000 315,603 32,000 32,000 32,000 32,000 32,000	leveloro')
	13-Aug	305,000	320,250	110,160 10,000 121,220 23,000 53,670 55,670 60,000 60,000	(cor) con'i
	6-Aug	260,000	273,000	105,578 10,000 121,220 53,000 53,000 53,000 317,798 (44,798)	1_1 <u>eng(1ng)</u> 1
		260,000 13,000	273,000	17.1,886 10,000 10,000 10,000 59,305 59,305 60,000 10,000 10,000 10,000 10,000 10,000 10,000	1 loop gool
	VENERATION	65,748 3,287	69,036	168,017 5,051 5,051 - 51,064 - 51,064 (65,179) (65,179) (65,179) - 2,008 - 2,008 - 2,008 - 2,008 - 2,008 - 1,062 - 2,008 -	V niofons
	23-Jul	260,000 13,000	273,000	146,620 146,620 146,620 53,000 54,480 54,000 5,0000 5,0000 5,0000 5,00000000	61000011
	1. 2010 -	325,749 16,287	342,036	315,437 20,651 20,651 1,516 10,032 (6,699) (6,699) (6,699) 2,912 2,912 2,912 2,912 1,1465,4185 11,1455,4185 11,1455,41855,41	Incolnetity
	Values	1,284 64	1,348	aus,ast -148,158 15,000 53 46,000 53 18,570 7,923 18,570 9,501 (50,560) 166,967 (50,560) 166,967 (50,560) 166,967 (50,560) 166,967	melant f
		331,821 16,691	348,472		111000
	NFALLINE STREET	333,104 16,655	349,759	154,773 15,000 46,063 46,063 17,540 93,775 105,407 105,407 105,407 105,407	nnt-(rnt+1)
		636,892 31,845	668,736	265,693 15,500 261,300 57,602 - 153,442 - 453,442 - 433,244 - 433,464 - 433,	(anali sel)
13-Wook Cosh Flow	Krietenskielenskiedenskielenskie Voork Ending	Racolpts Ratal/Weth Salas GST Racolved Olfter	Totał Recelpis	Pajkeburgements Pajkeburgements GST ST ST St St St St St St St St St St St St St	the Aller Filmus

APPENDIX C

CASH FLOW PROJECTIONS DATED JULY 15, 2011 FILED WITH THE OFFICE OF THE SUPERINTENDENT OF BANKRUPTCY AND ACTUAL CASH FLOW RESULTS FOR THE NINE-WEEK PERIOD ENDED SEPTEMBER 3, 2011

Actual Cash Flow to September 3, 2011															
Week	Actual	Filed 1	Variance	Actual	Filed 1	Variance	Actual	Filed \	Variance	Actual	Filed 4	Variance	Actual	Filed 5	Variance
Ending		9-Jul			16-Jul		*** * ****	23-Jul			30-Jul		7 u die 1990-1990 and 1990 and	6-Aug	CONCISION VI WHEN VIAMAAA AAAAAAAA
Receipts Retail/Web Sales	636,892	636,892	0	333,104	331,821	1,284	325,749	260,000	65,749 5,749	193,206	260,000	(66,794)	368,103	260,000	108,103
GST Received Other	31,845 -	31,845 -	0	16,655	16,591 -	64		13,000	3,267	9'66U	13,000 -	(3,340) -	18,405	13,000	5,405
Total Receipts	668,736	668,736	0	349,759	348,412	1,348	342,036	273,000	69,036	202,866	273,000	(70,134)	386,508	273,000	113,508
Disbursements					lan na s						23.27				
Payroll & Taxes ਨੁਨੁਸ	265,693	265,693		154,773 _	303,931	- 149,158	315,437	146,520 -	168,917 	64,460 95,952	174,886 -	110,426 95,952	202,591	96,859	105,732
Freight	15,000	15,000		15,000	15,000		20,851	15,000	5,851	16,350	10,000	6,350	16,000	10,000	6,000
Store Rent Head Office Rent	251,398	251,398 -		- 46 063	46,000			1 I	1				238,454 -	121,220	117,234
Offshore Purchases				000	2020	3 .'	. 1	. 1		·	10 I.Ju 1		ı	. 1	
Trade Payables Other	57,603 - 153,442 -	57,603 153,442		17,540 9.977	25,463 - 18,578 -	- 7,923 - 8.601	1,516 10.932	- 23,000 -	51,484 10.932	11,640 3.905	18,000	6,360 6,900	6,808 60.764	23,000 - 58,000	16,192 2.764
Total Disbursements	436,252	436,252	0	243,352	- C.	(165,619)	348,735	214,520	134,215	402	213,691	(213,288)	524,617	309,079	215,538
Operating Cash Flow	232,484	232,484	0	106,407	(60,560) 166,967	166,967	(6;699)	58,480	0 (65,179)	202,464	59,309	0 143,154	(138,110)	(36,079)	0 (102,030)
One-Time Costs Legal/Trustee Fees								evit(i)			90,000 60,000	60,000	26,721		26.721
Professional Fees Woodland - Environ.	ı	eraulur (1			2,912	5,000	2,088	,	40,000	40,000	. '	11	
Total One-Time	0	0	0	0	0	0	2,912	5,000	(2,088)	0	100,000	(100,000)	26,721	0	26,721
Beg. Line Bal.	(1,824,376)	(1,824,376)	0	(1,591,892)	(1,591,892)	0		(1,652,453)	166,967	(1,495,096)	(1,598,973)	103,876	(1,292,633) ((1,639,663)	347,030
Net Cash Flow	232,484	232,484	0	106,407	(60,560)	166,967		53,480	(63,091)	202,464	(40,691)	243,154	(164,830)	(36,079)	(128,751)
Ending Line Bal.	(1,591,892)	(1,591,892)	0	(1,485,485)	(1,652,453)	166,967	(1,495,096)	(1,598,973)	103,876	(1,292,633)	(1,639,663)	347,030	(1,457,463) (1,675,742)	218,279
LOC MAXIMUM													1,652,000		

Please Mum Actual Cash Flow

Week	Actual	Filed	Variance	Actual	Filed	Variance	Actual	Filed	Variance	Actual	Filed	Variance	ACTUAL	FILED	VARIANCE
Ending		6 13-Aug			7 20-Aug			8 27-Aug			9 3-Sep		Total		
Receipts RetailWeb Sales GST Received Other	279,799 13,990	305,000 15,250	(25,201) (1,260)	337,257 16,863 -	359,000 17,950	(21,743) (1,087)	379,413 18,971 -	415,000 20,750	(35,587) (1,779)	336,786 16,839	524,000 26,200	(187,214) (9,361)	3,190,307 159,515 0	3,351,712 167,586 0	(161,405) (8,070) 0
Total Receipts	293,789	320,250	(26,461)	354,120	376,950	(22,830)	398,384	435,750	(37,366)	353,625	550,200	(196,575)	3,349,823	3,519,298	(169,475)
Disbursements Payroll & Taxes GST	108,268	110,160 -	1,892	73,562 -	68,460 223,223 -	5,102 223,223	97,794 - 2 000	106,880	980'6 -	48,886 25.000	49,600 197,436	- 714 197,436	1,331,462 (95,952)	1,322,988 420,659	8,474 (516,611)
Freignt Store Rent Head Office Rent	4,000 	121,220	121,220	7,000 - 46.063	- 10,000 - 46 000	o,000 -	 -	000°01	DOG	149,295	242,440	- 93,145 -	639,147 92,125	736,278	(97,131) (97,131)
Offshore Purchases Trade Payables Other	11,644 - 1,080 9,103	23,000 - -	11,644 24,080 9,103	- 40,002 897	18,000	22,002 9,103	- 637 9,534	13,000 12,805	- 13,637 - 3,271	- 1,600 55,091	38,000 50,000	- 36,400 5,091	11,644 134,992 6,760	269,067 6,746	11,644 (134,074) 14
Total Disbursements	131,934	264,380	(132,446)	167,524	375,683	(208,159)	109,691	142,685	(32,994)	279,872	587,476	(307,604)	2,242,380	2,952,738	(710,358)
Operating Cash Flow	161,855	55,870	0 105,985	186,596	1,267	0 185,329	288,693	293,065	0 (4,372)	73,753	(37,276)	111,029	1,107,443	566,560	540,883
Une- time Costs Legal/Trustee Fees Professional Fees Woodland - Environ.	41,511 30,195	- 000 -	18,489 30,195 -	5,517	32,000	- 26,483	000	60,000 40,000	60,000 40,000	28,874		28,874 0 0	97,105 30,195 8,429	180,000 80,000 37,000	(82,895) (49,805) (28,571)
Total One-Time	71,706	60,000	11,706	5,517	32,000	(26,483)	0	100,000	(100,000)	28,874	0	28,874	135,729	297,000	(161,271)
Beg. Line Bal. Net Cash Flow Ending Line Bal.		(1,675,742) (4,130) (1,679,872)	0 218,279 94,279 312,558	(1,367,315) 181,079 (1,186,235)	(1,679,872) (30,733) (1,710,606)	0 312,558 211,812 524,370	(1,186,235) 288,693 (897,542)	(1,710,606) 193,065 (1,517,541)	0 524,370 95,628 619,998	(897,542) 44,880 (852,663)	(1,517,541) (37,276) (1,554,816)	0 619,998 82,155 702,154	(1,824,376) 971,714 (852,663)	(1,591,892) 269,560 (1,554,816)	(232,484) 702,154 702,154

APPENDIX D UPDATED CASH FLOW PROJECTION FOR THE PERIOD SEPTEMBER 10 TO NOVEMBER 26, 2011

🍘 puease mumin	Forecast Total	2,632,824 131,641 0	2,764,465	802,583
- Nger	Forecast 21 26-Nov	215,238 10,762	226,000	61,100
	Forecast 20 19-Nov	206,667 10,333	217,000	70,110
	Forecast 19 12-Nov	198,095 9,905	208,000	61,100
	Forecast 18 5-Nov	210,571 10,529	221,100	71,110
	Forecast 17 29-Oct	229,524 11,476	241,000	61,100
	Forecast 16 22-Oct	228,571 11,429	240,000	71,110
	Forecast 15 15-Oct	231,429 11,571	243,000	61,100
	Forecast 14 8-Oct	215,238 10,762	226,000	71,110
	Forecast Forecast 13 1-Oct 8-Oc	213,333 10,667	224,000	60,980
	Forecast 12 24-Sep	219,048 10,952	230,000	71,754
	Forecast 11 17-Sep	216,190 10,810	227,000	61,193
	Forecast 10 10.Sep 17.Sep	248,919 12,446	261,365 227,000	80,816
Please Mum Cash Flow Forecast	to November 26, 2011 Week Ending	Receipts RetailWeb Sales GST Received Other	Total Receipts	Disbursements Payroll & Taxes

226,000 2,764,465		50,000 100,000 12,000 142,000		- 138,000	- 96,186			142,100 1,833,852	83,900 930,613	20,000 135,547 25,000 87,011 138,766	45,000 386,324	(347,274) (852,663)	******	(308,374) (308,374)	
217,000	70,110	- 12 000		46,000	. 1	13,000	5,000	146,110	70,890		0	(418,164)	70,890	(347,274)	
208,000	61,100	12,000	1	t	ı	10,000	1,805	84,905	123,095	20,000 50,000	70,000	(471,259)	53,095	(418,164)	
221,100	71,110	12,000	149.295	. 1	ı	8,000	28,000	268,405	(47,305)	20,000	20,000	(403,954)	(67,305)	(471,259)	
241,000	61,100	12,000		1	ı	13,000	2,000	88,100	152,900	25,000	25,000	(531,854)	127,900	(403,954)	
240,000	71,110	12,000	>>> 	46,000	ı	10,000	10,000	149,110	90,890	25,000	25,000	(597,744)	65,890	(531,854)	
243,000	61,100	- 12 000		ı	•	29,000	8,000	110,100	132,900	27,000 20,000 48,000	95,000	(635,644)		(597,744)	
226,000	71,110	50,000 12,000	1	ı	20,000	6,500	1	159,610	66,390	25,000	25,000	(677,034)	41,390	(635,644)	
224,000	60,980	10 000	149.295	1	3	18,000	28,000	266,275	(42,275)		0	(634,759)	(42,275)	(677,034)	
230,000	71,754	10 000	1	ı	71,000	1	ı	152,754	77,246		0	(712,005)	77,246	(634,759)	
227,000	61,193	- 13 000	-	46,000		15,000	13,500	148,693	78,307	18,547	18,547	(771,764)	59,760	(712,005)	000 010
261,365	80,816	13 000	-	r	5,186	8,152	10,535	117,690	143,675	22,011 40,766	62,777	(852,663)	80,898	(771,764)	100 100 1
Total Receipts	Disbursements Payroll & Taxes	GST Freidht	Store Rent	Head Office Rent	Offshore Purchases	Trade Payables	Other	Total Disbursements	Operating Cash Flow	One-Time Costs Legal/Trustee Fees Professional Fees Woodland - Environ.	Total One-Time	Beg. Line Bal.	Net Cash Flow	Ending Line Bal.	

Please Mum Cash Flow Assumptions

- Web and Retail Store
- Sales are based on 13 stores and web store
- Plan is based on current inventory levels and mix as well as the addition on new inventory to be purchased in Week 3 of September and be in stores Week 2 of October.

Headcount

- Minimal head office headcount to maintain baseline operations
- Reduced core Head office staff to 8; Warehouse supervision to 2; Web operations to 3
- Retail support to 1; Field directors will move to stores and will not exceed displaced managers salary costs.

Operating Expenses

Payment of all post-filing operating expenses including lease costs, freight, phone, internet, etc.

Priority Payments

- Payment of all priority payments including source, partial GST and payroll
- Total outstanding GST due for May, June & July totals \$352,849 and will be deferred. August GST payment \$50K to be made (on time) on October 3rd. An additional payment of \$50K will be made in the 3rd week of November to be applied against September remittance.

Other

- \$138K of environmental expenses to Keystone
- RBC's ongoing support substantially based on present credit availability
- \$222K of legal & professional fees
- As mentioned above, \$71K worth of offshore purchases through one vendor on a special deal (\$20K in duty and freight to be paid 10 days later).